

CITY OF ST. AUGUSTINE

BUDGET WORKSHOP FISCAL YEAR 2011-12

AUGUST 24, 2011

MAYOR JOE BOLES

VICE MAYOR LEANNA FREEMAN

COMMISSIONER ERROL D. JONES

COMMISSIONER NANCY SIKES-KLINE

COMMISSIONER WILLIAM LEARY

PRESENTATION OVERVIEW

- REVIEW OF CITY PRIORITIES
- BUDGET PARAMETERS
- FUND REVIEW
- MAJOR STRATEGIC INITIATIVES

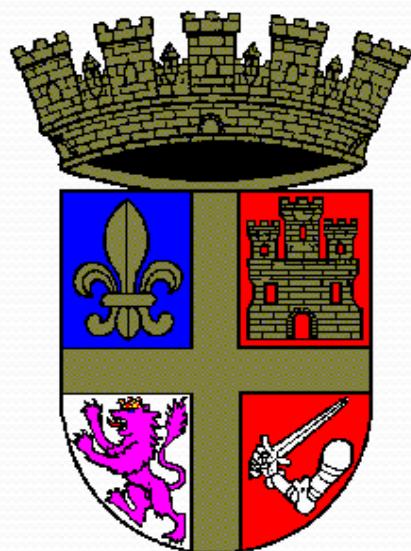
CITY PRIORITIES

- CORE VALUES
- QUALITY OF LIFE
- ECONOMIC DEVELOPMENT
- INFRASTRUCTURE

BUDGET PARAMETERS

- NO INCREASE IN MILLAGE
- MINIMIZE USE OF RESERVES FOR RECURRING OPERATIONAL COSTS
- MINIMIZE INCREASE IN USER FEES

UTILITY FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 11,990,657	\$ 12,336,200	\$ 12,586,076
TOTAL EXPENDITURES	\$ 11,990,657	\$ 12,027,380	\$ 12,586,076
SURPLUS/(DEFICIT)	\$ 0	\$ 308,820	\$ 0

PROPOSED BUDGET HIGHLIGHTS

2% INCREASE ON WATER AND SEWER RATES

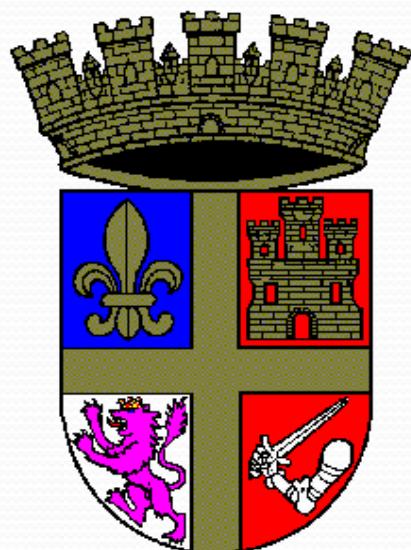
AVERAGE BILL INCREASE OF \$1.00

UTILITY FUND

- BOND PROJECTS

• SAN SEBASTIAN RIVER FORCE MAIN	\$625,000
• VOLUSIA ST/PEARL ST UPGRADES	\$510,000
• KING ST DRAINAGE PHASE 2	\$340,000
• UTILITY PROJECTS, PRIORITY A	\$3,525,000
• RIBERIA STREET PHASE 1	\$1,099,125
• RIBERIA STREET PHASE 2	\$1,922,000

STORMWATER FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 754,200	\$ 860,237	\$ 756,500
TOTAL EXPENDITURES	\$ 754,200	\$ 824,251	\$ 756,500
SURPLUS/(DEFICIT)	\$ 0	\$ 35,986	\$ 0

PROPOSED BUDGET HIGHLIGHTS

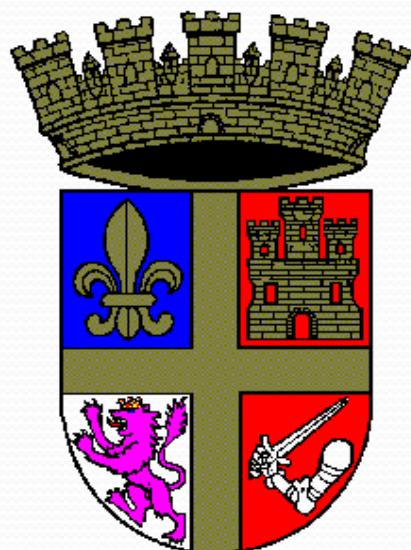
STORMWATER MASTER PLAN UPDATE IS IN PROGRESS

STORMWATER FUND

- **BOND PROJECTS**

• RIBERIA STREET PHASE 1	\$1,800,875
• RIBERIA STREET PHASE 2	\$1,888,000

SOLID WASTE FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 3,245,120	\$ 3,277,871	\$ 3,244,075
TOTAL EXPENDITURES	\$ 3,245,120	\$ 3,106,944	\$ 3,244,075
SURPLUS/(DEFICIT)	\$ 0	\$ 170,927	\$ 0

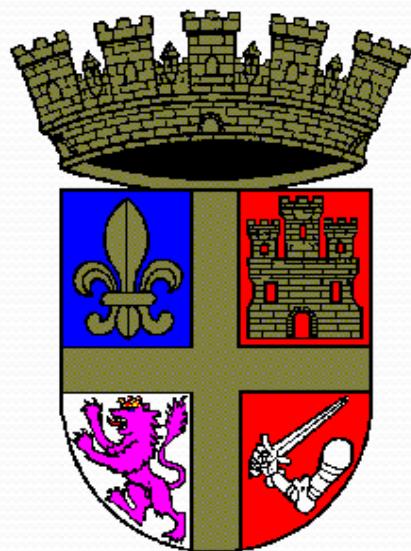
PROPOSED BUDGET HIGHLIGHTS

NO PROPOSED RATE INCREASE

HIGHLY INNOVATIVE AND MOTIVATED DEPARTMENT

TIPPING FEE ISSUE

MUNICIPAL MARINA FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 2,386,063	\$ 2,796,434	\$ 3,003,170
TOTAL EXPENDITURES	\$ 2,386,063	\$ 2,785,652	\$ 3,003,170
SURPLUS/(DEFICIT)	\$ 0	\$ 10,782	\$ 0

PROPOSED BUDGET HIGHLIGHTS

NO INCREASE IN DOCKAGE RATES

MOORING FIELDS HAVE DIVERSIFIED OUR REVENUE PORTFOLIO

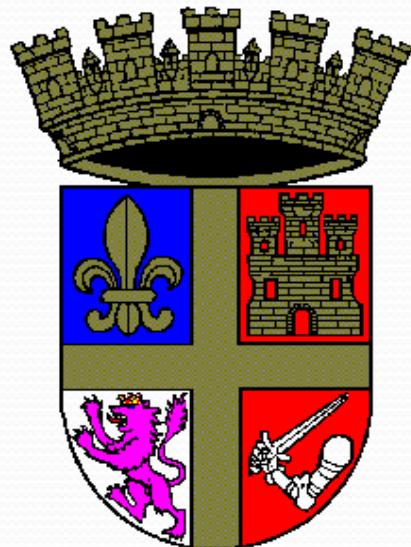
MUNICIPAL MARINA FUND

- **BOND PROJECTS**

- **BREAKWATER & DREDGING** **\$2,500,000**



VISITOR INFORMATION CENTER FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 2,865,272	\$ 2,936,323	\$ 2,838,527
TOTAL EXPENDITURES	\$ 2,865,272	\$ 2,850,189	\$ 2,838,527
SURPLUS/(DEFICIT)	\$ 0	\$ 86,134	\$ 0

PROPOSED BUDGET HIGHLIGHTS

CAR COUNTS CONTINUE TO INCREASE

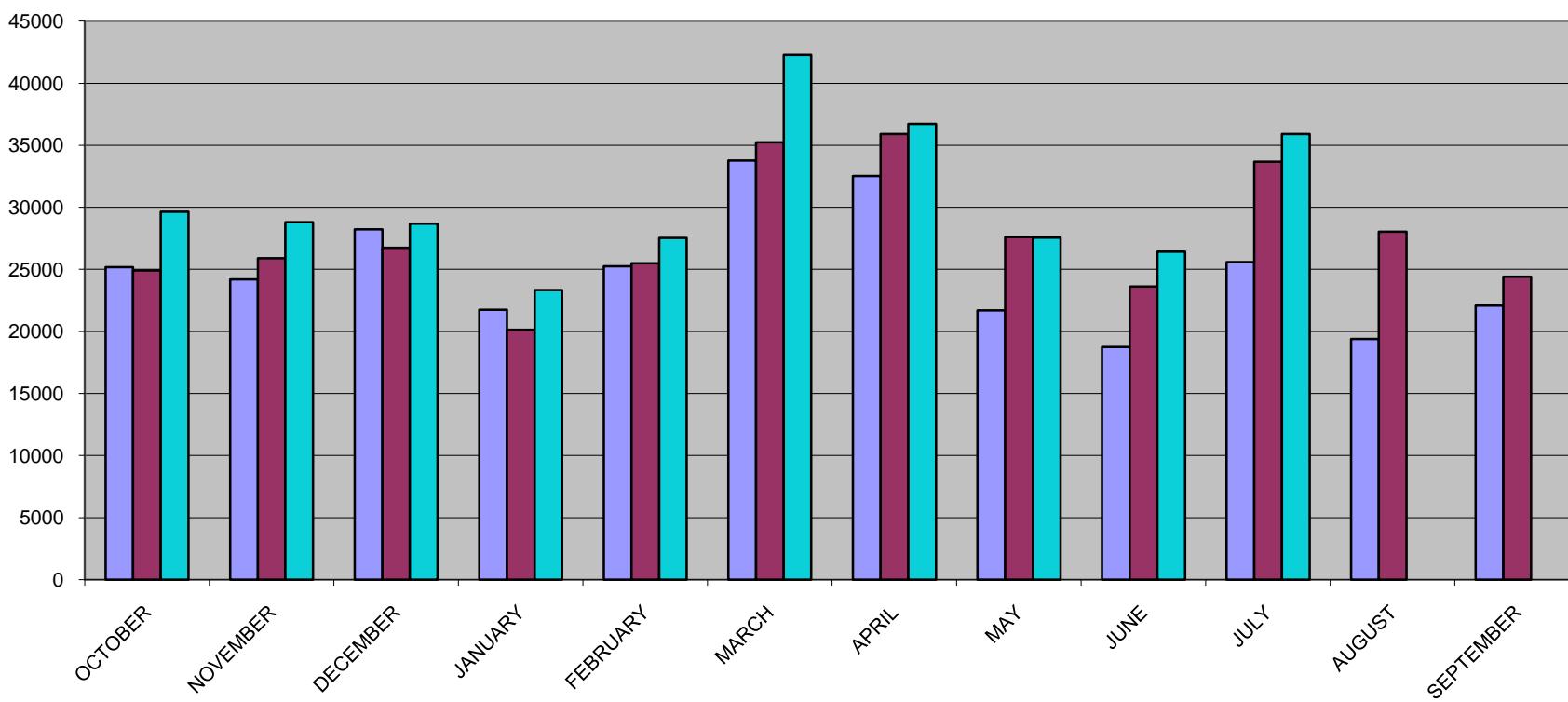
NO RATE ADJUSTMENTS

VISITOR INFORMATION CENTER

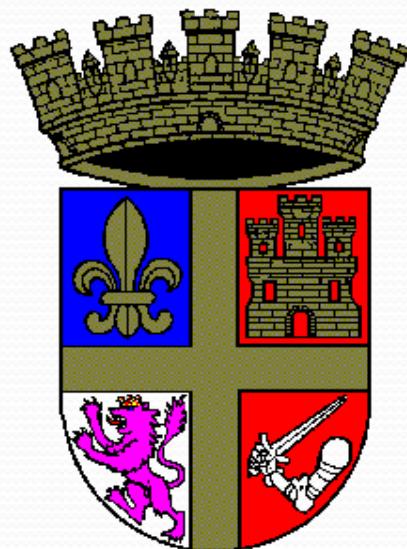


VISITOR INFORMATION CENTER FUND

- FY 2010-11 ACTIVITIES
 - HDPF VEHICLE COUNT (LAST THREE FISCAL YEARS)



450TH COMMEMORATION FUND SUMMARY

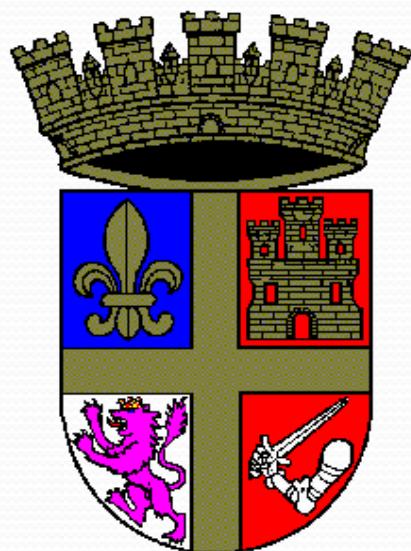


	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 175,000	\$ 175,000	\$ 150,234
TOTAL EXPENDITURES	\$ 175,000	\$ 24,766	\$ 150,234
SURPLUS/(DEFICIT)	\$ 0	\$ 150,234	\$ 0

PROPOSED BUDGET HIGHLIGHTS

FUNDS REMAINING FROM ORIGINAL APPROPRIATION

COMMUNITY REDEVELOPMENT AGENCY FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 1,253,397	\$ 1,250,668	\$ 512,242
TOTAL EXPENDITURES	\$ 1,253,397	\$ 1,128,035	\$ 512,242
SURPLUS/(DEFICIT)	\$ 0	\$ 122,633	\$ 0

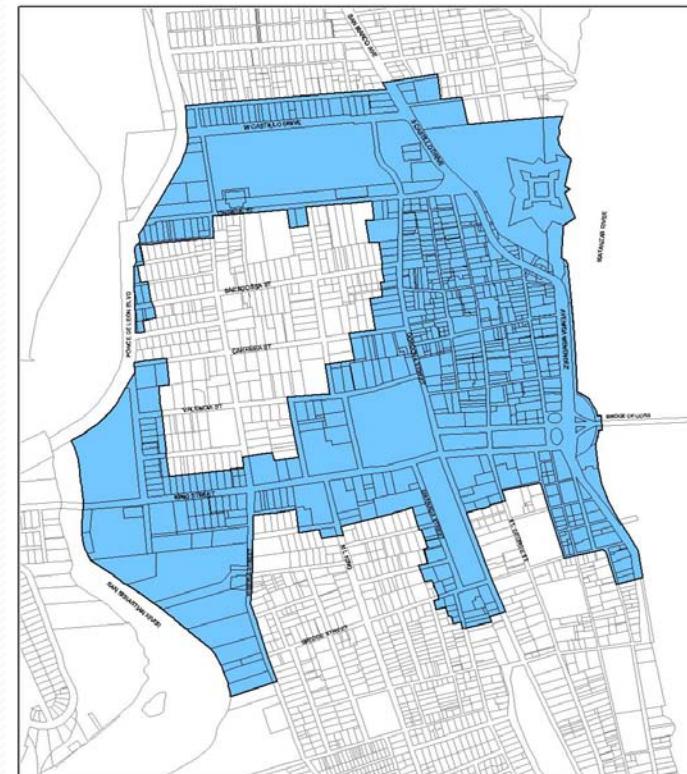
PROPOSED BUDGET HIGHLIGHTS

PROPERTY VALUES OF CRA CONTINUE TO DECLINE

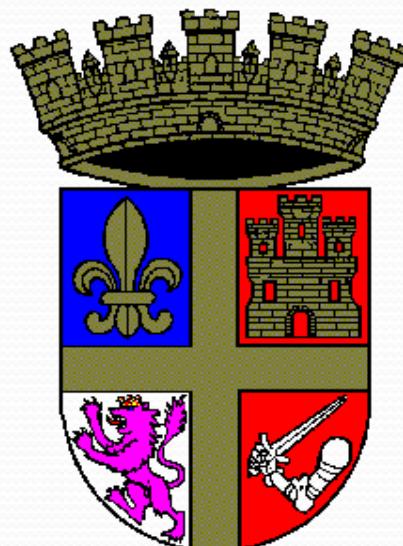
ALL RESERVES HAVE BEEN DEPLETED

COMMUNITY REDEVELOPMENT AGENCY FUND

- HISTORIC AREA TRANSPORTATION AND PARKING COMMUNITY REDEVELOPMENT AREA



GENERAL FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 23,286,706	\$ 23,332,911	\$ 22,594,244
TOTAL EXPENDITURES	\$ 23,286,706	\$ 23,147,036	\$ 22,594,244
SURPLUS/(DEFICIT)	\$ 0	\$ 185,875	\$ 0

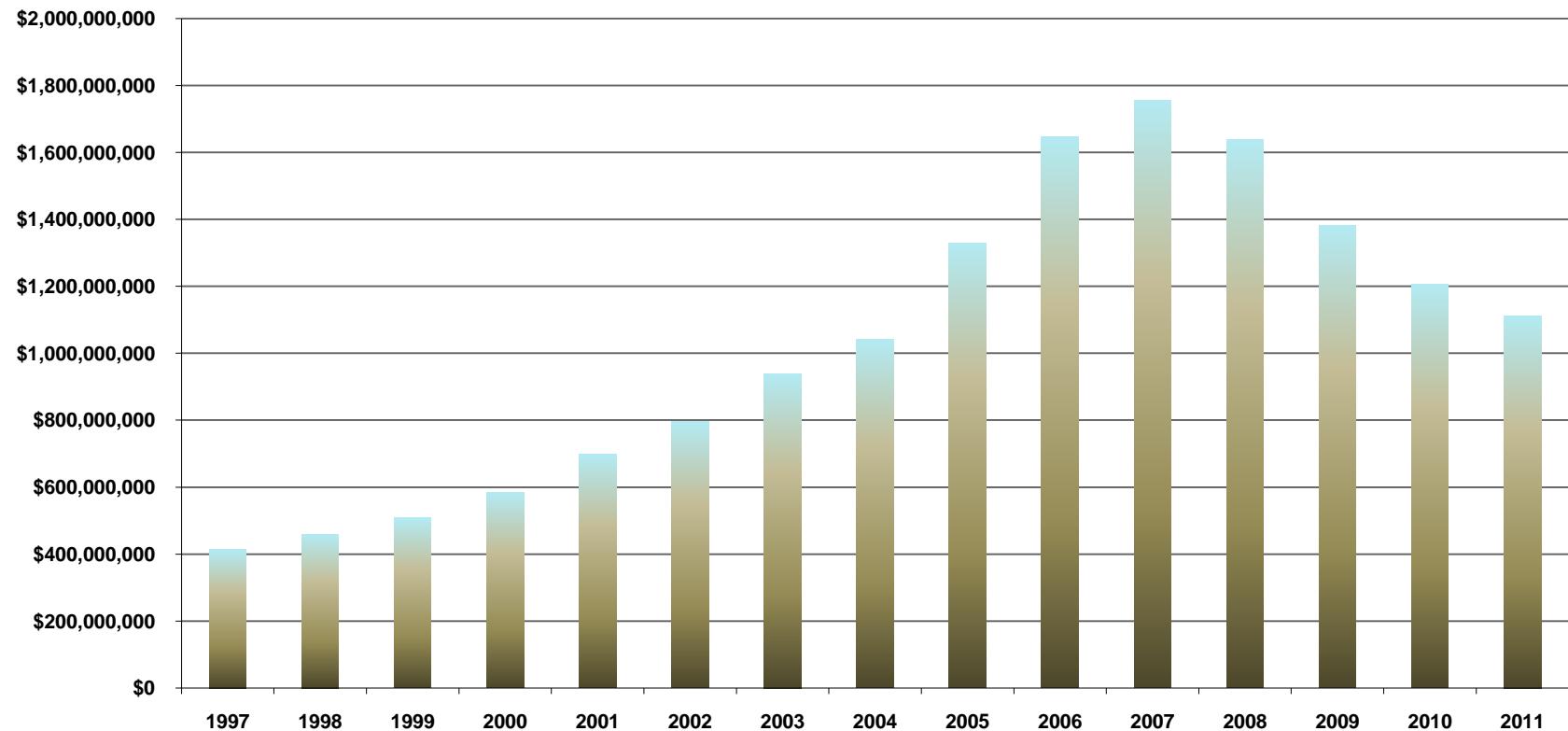
GENERAL FUND

PROPOSED BUDGET HIGHLIGHTS

- NO MILLAGE INCREASE, RESULTS IN A \$720,264 REDUCTION IN AD VALOREM TAXES
- FOUR POSITIONS ELIMINATED, RESULTS IN A \$222,197 SAVINGS
- THREE POSITIONS FILLED WITH LOWER PAID EMPLOYEES DUE TO VSIP PROGRAM
- DEFERRED MAINTENANCE ON STRUCTURES RESULTS IN A \$181,000 SAVINGS
- COMMITMENT FOR FIRE TRUCK REDUCED BY \$100,000
- WORKERS COMPENSATION REDUCED BY \$98,000
- NEGOTIATED NO INCREASE IN MEDICAL INSURANCE
- ELIMINATED \$40,000 IN PLANNING & BUILDING PROFESSIONAL SERVICES
- ELIMINATED THE ST. AUGUSTINE REPORT, RESULTS IN A \$15,500 SAVINGS

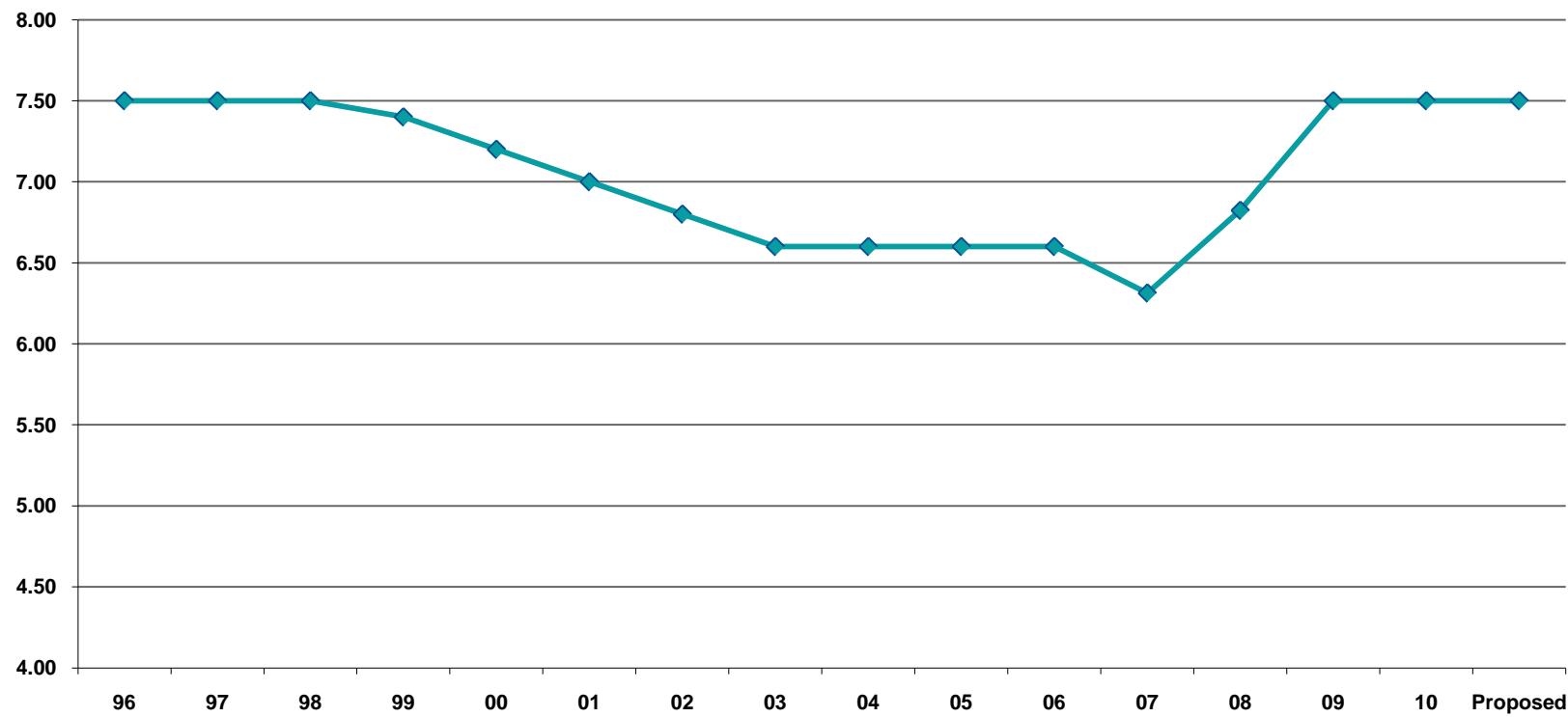
GENERAL FUND

TOTAL TAXABLE VALUE



GENERAL FUND

MILLAGE RATE HISTORY



GENERAL FUND

- **BOND PROJECTS**

- RIBERIA STREET PENINSULA BANK STABILIZATION \$800,000
- WAY FINDING SIGNAGE FOR DOWNTOWN \$100,000
- STREET RESURFACING/SIDEWALK REPAIRS \$250,000
- ISLAND FIRE STATION AND OTHER MISCELLANEOUS \$40,000

GENERAL FUND

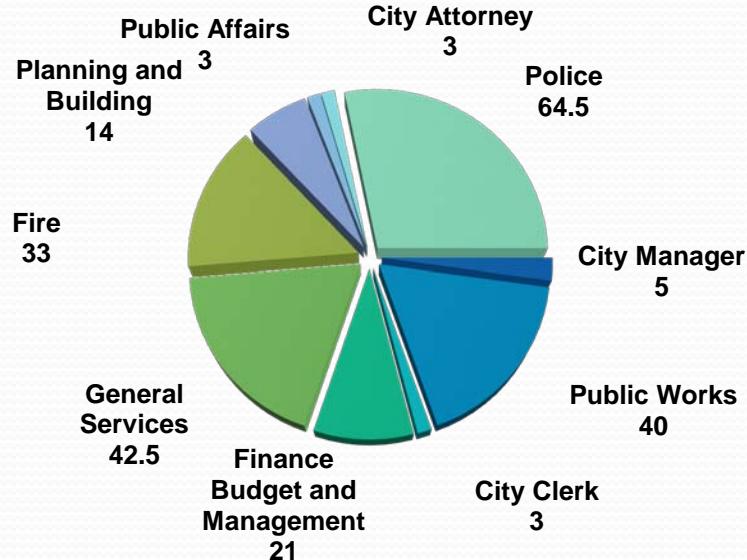
PERSONNEL, OPERATING & CAPITAL EXPENDITURE BUDGETS

	06/07	11/12	5-YEAR DECREASE
CITY COMMISSION	144,356	133,692	-7.39%
CITY MANAGER	604,503	456,439	-24.49%
CITY CLERK	179,645	196,085	9.15%
CITY ATTORNEY	354,240	379,673	7.18%
PUBLIC AFFAIRS	488,064	463,615	-5.01%
PLANNING & BUILDING	1,136,857	873,762	-23.14%
FINANCIAL SERVICES	1,675,491	1,851,119	10.48%
GENERAL SERVICES	5,904,422	4,435,163	-24.88%
PUBLIC WORKS	4,111,680	2,747,566	-33.18%
POLICE	5,090,523	5,455,780	7.18%
FIRE	2,398,990	2,685,007	11.92%
	22,088,771	19,677,901	-10.91%

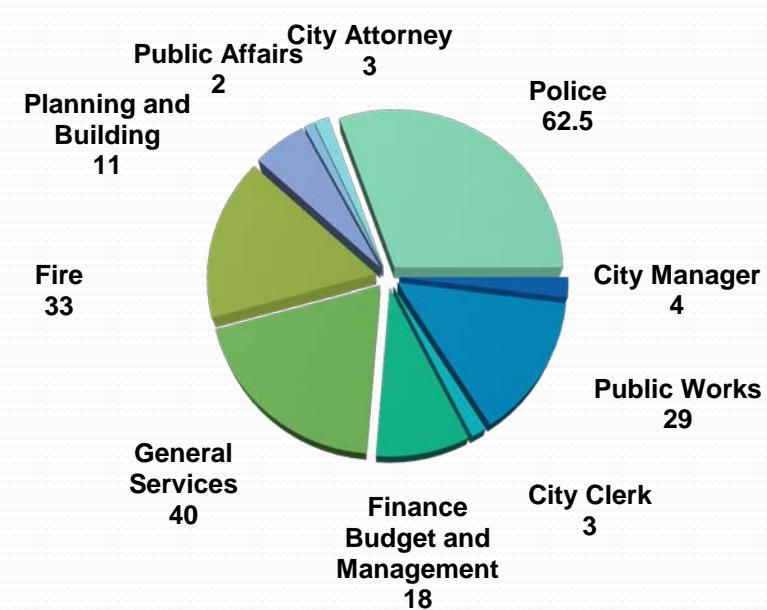
GENERAL FUND

23.5 FTE REDUCTION SINCE 2009/2010.

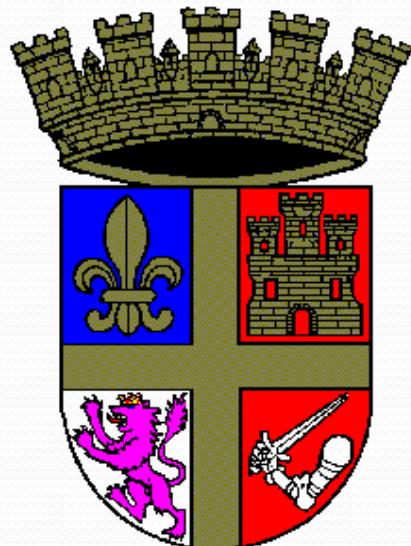
229--Full Time Equivalents
Fiscal Year 2009-2010



205.5--Full Time Equivalents
Fiscal Year 2011-2012



HERITAGE TOURISM FUND SUMMARY



	2010-11 BUDGET	2010-11 PROJECTED	2011-12 PROPOSED BUDGET
TOTAL REVENUE	\$ 1,865,341	\$ 1,814,829	\$ 1,161,585
TOTAL EXPENDITURES	\$ 1,865,341	\$ 1,799,367	\$ 1,711,178
SURPLUS/(DEFICIT)	\$ 0	\$ 15,462	\$ (549,593)

PROPOSED BUDGET HIGHLIGHTS

WE NEED A BRAND NEW PLAN

HERITAGE TOURISM FUND

THE PROPOSED PLAN

- REDUCTION OF STAFF
- CONTINUE TABERNA AND SPANISH QUARTER GIFT SHOP OPERATIONS
- INTERIM SQ PLAN THAT FOCUSES ON SCHOOL GROUPS
- REDESIGN ENTIRE BUSINESS MODEL OF THE SPANISH QUARTER
 - AUTHENTICITY IS NON-NEGOTIABLE
 - ALTHOUGH WE UNDERSTAND THE URGENCY OF RE-OPENING, WE, ALONG WITH THE UNIVERSITY OF FLORIDA, HAVE DECIDED NOT TO DEFINE A RE-OPENING DATE

CITY OF ST. AUGUSTINE

MAJOR STRATEGIC INITIATIVES FOR 2011-2012

- *DEBT SERVICE PAYMENT & BUILDING OF RESERVES*
- *FUNDING SEAWALL REPLACEMENT*
- *VIC REMODEL TO CREATE EXHIBITION SPACE*
- *INCREASING OUR COMMITMENT TO THE 450TH COMMEMORATION AND HERITAGE TOURISM*

CITY OF ST. AUGUSTINE

FUNDING PLAN FOR STRATEGIC INITIATIVES

RESTRUCTURE OF HISTORIC DOWNTOWN PARKING FACILITY

- *PAY-ON-ENTRY FORMAT WITH A FLAT DAILY RATE OF \$10.00 IF PAYING WITH CASH OR CREDIT CARD*
- *PAY-ON-ENTRY FORMAT WITH A FLAT DAILY RATE OF \$1.00 IF PAYING WITH THE PARKNOW CARD*
- *MONTHLY PROXIMITY CARD WILL REMAIN AT A RATE OF \$32.00*

ESTIMATED INCREMENTAL REVENUE FROM THIS NEW FEE STRUCTURE IS \$1,050,000

CITY OF ST. AUGUSTINE

FUNDING PLAN

- *\$450,000 ANNUAL DEBT SERVICE OF HISTORIC DOWNTOWN PARKING FACILITY (CURRENT CRA SHORTFALL)*
- *\$207,000 ANNUAL PAYMENT FOR SEAWALL (10 YEARS)*
- *\$65,000 VIC REMODEL (3 YEARS)*
- *\$328,000 450TH COMMEMORATION DEVELOPMENT AND HERITAGE TOURISM (4 YEARS)*

CITY OF ST. AUGUSTINE

- *THIS CONCLUDES THE BUDGET PRESENTATION FOR FISCAL YEAR 2011-2012.*