

2018 Proposed Budget

CITY OF ST. AUGUSTINE

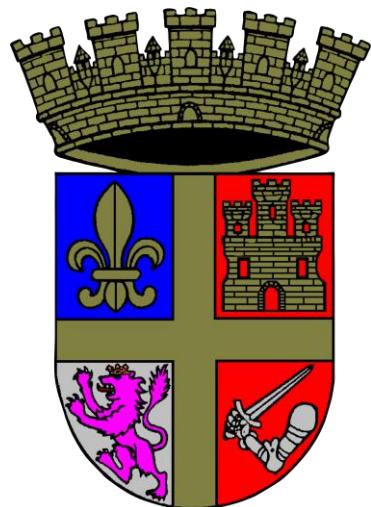
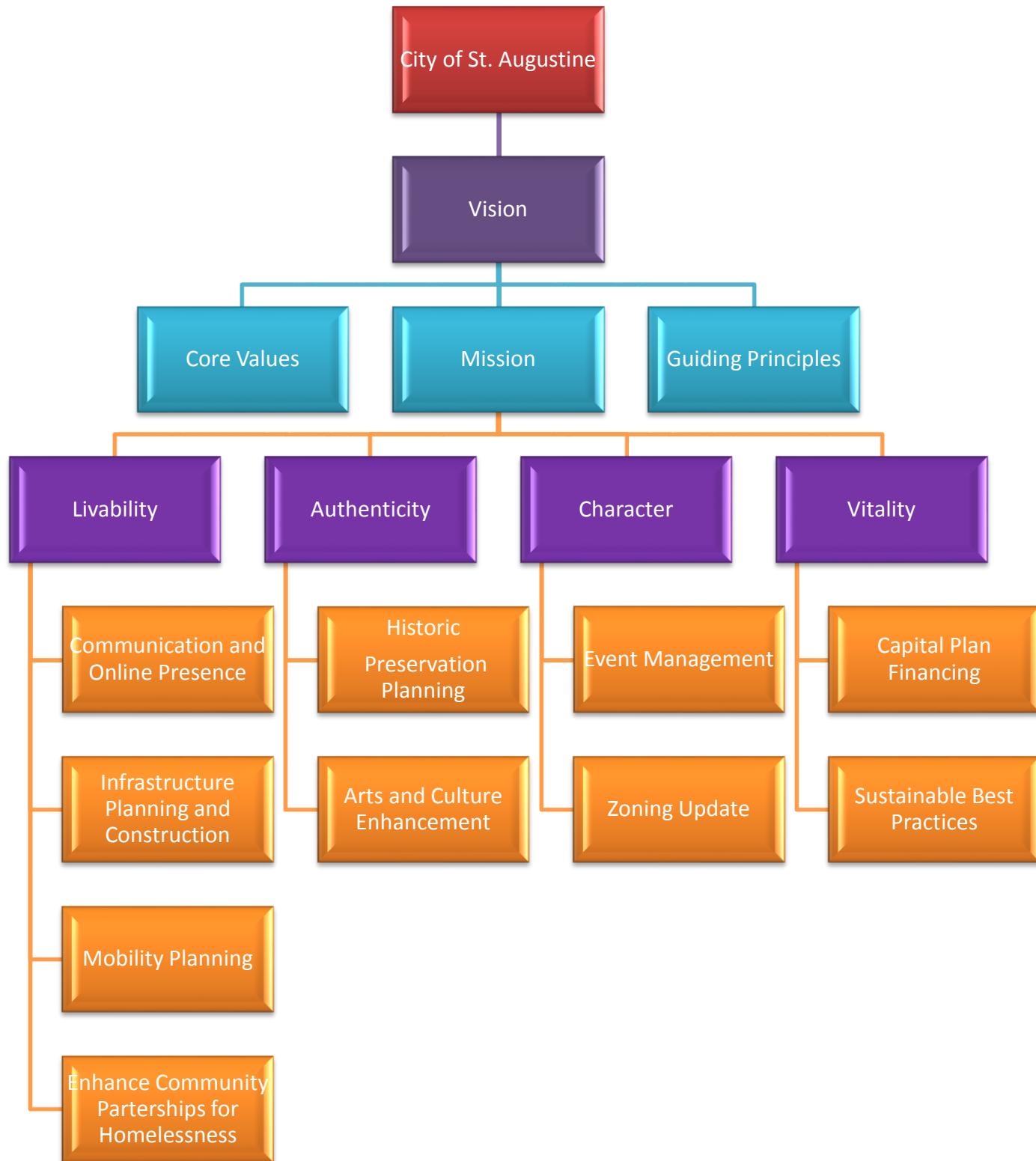


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Hierarchal Organization of the City of St. Augustine Strategic Plan



2017 Summary from the National Citizen Survey™**St. Augustine residents enjoy a high quality of life.**

More than four in five survey respondents rated the overall quality of life in St. Augustine and the City as a place to live as excellent or good; these ratings remained stable over time and were similar to ratings seen in other communities. Rating for several features that enhance quality of life, such as the overall image of the City, its overall appearance and St. Augustine as a place to retire were positively rated by about 8 in 10 respondents, were higher than the national comparisons and remained stable from 2016 to 2017. Eighty-five percent of survey participants planned to remain in St. Augustine for the coming five years, and a similar proportion would recommend living in St. Augustine to someone who asked.

The Natural Environment continues to be a top priority for residents.

This year, as in 2016, St. Augustine residents identified the Natural Environment as a top priority for the community in the coming two years. Ratings within Natural Environment tended to be strong and similar to ratings seen in comparison communities; the only exception was the rating for drinking water, which was lower than those seen in other communities nationwide. About three-quarters of residents or more awarded high marks to the overall quality of the natural environment, cleanliness and air quality, and about 8 in 10 favorably rated several natural environment services including garbage collection, recycling and yard waste pick-up. Ratings for all Natural Environment-related measures remained stable from 2016 to 2017.

Mobility may be a potential area of opportunity.

About 9 in 10 respondents indicated that Mobility should be an important focus area for the St. Augustine community in the coming two years. Ratings within Mobility varied widely, but tended to be similar to or lower than ratings seen in other communities across the nation. About 4 in 10 or fewer respondents gave favorable ratings to the overall ease of travel in the City, the ease of travel by bicycle, the ease of travel by public transportation, ease of travel by car and traffic flow; ratings for all of these measures were lower than the national comparisons and declined from 2016 to 2017. Ratings for Mobility-related services tended to be stronger: about half of respondents or more favorably rated traffic enforcement, street cleaning and street lighting. Further, about three-quarters of respondents had walked or biked instead of driving in the 12 months prior to the survey, which was higher than levels seen in comparison communities, but did decline from 2016 to 2017.

Residents indicated a high level of support for the City addressing various Mobility-related issues in St. Augustine. When asked about various City transportation initiatives, about 9 in 10 participants reported that they would somewhat or strongly support improvements to pedestrian mobility and safety, improvements to bicycle mobility and safety, increasing the use of shuttles to reduce traffic congestion downtown and the implementation of traffic flow adjustments during peak hours and during events.

Positive and Negative Impacts on the FY 2018 Budget

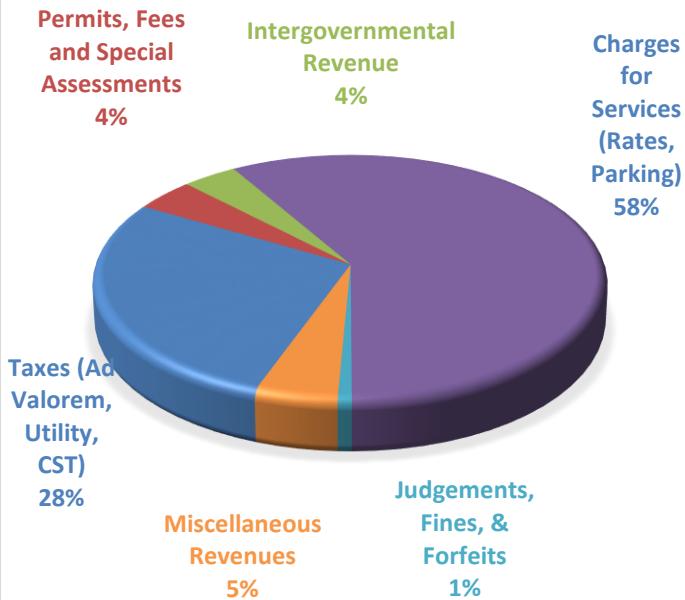
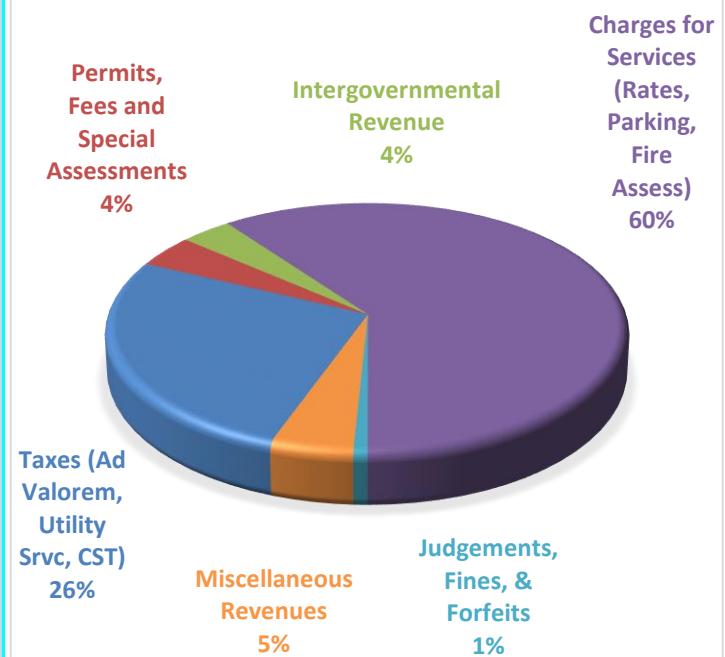
- Millage rate stays at 7.5 mills. Results in \$500,478 additional *ad valorem* revenue.
- Visitor Information Center Fund increase to \$15 rate results in \$750,000 that will be transferred for Mobility, Historic Preservation and the VIC Sinking Fund.
- Parking Meter rate increase to \$2.50 per hour adds \$350,000. This will be transferred to reserves to re-build emergency reserves.
- Fire assessment fee adjust. adds \$190,000 in revenue to offset Fire Dept. expenses.
- 3rd year of Utility Rate increase is implemented resulting in \$750,000 of new revenue.
- Solid Waste increase of 5% to help re-build emergency reserves.

- No increase in Stormwater rates
- Health Insurance rates did not increase (dental increased by 10%).
- Workers Comp & Liability Insurance did not increase.

- Paving budget increased by \$225,000 over prior year budget for total of \$750,000 plus re-bricking of Sevilla and Charlotte streets.
- 19 new personnel requests totaling \$1,200,000 (only 2 included in budget for a total of \$150,000)
- Personnel compensation includes merit increases and 2nd year of compression totaling \$574,000. Includes Cost of Living adjustment of 1.25%

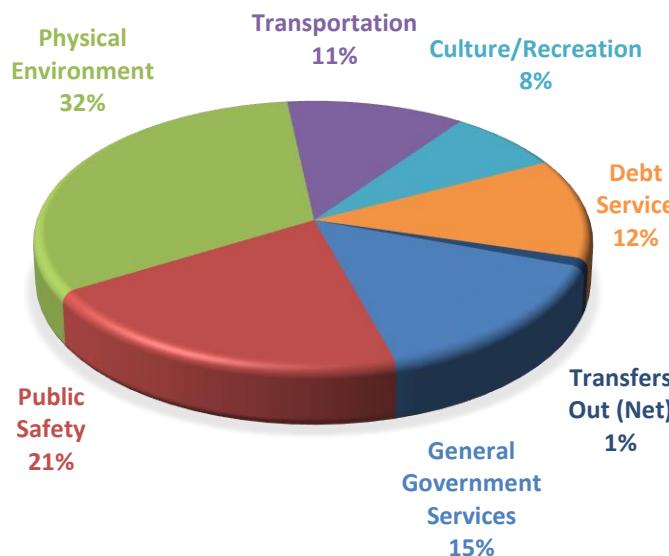
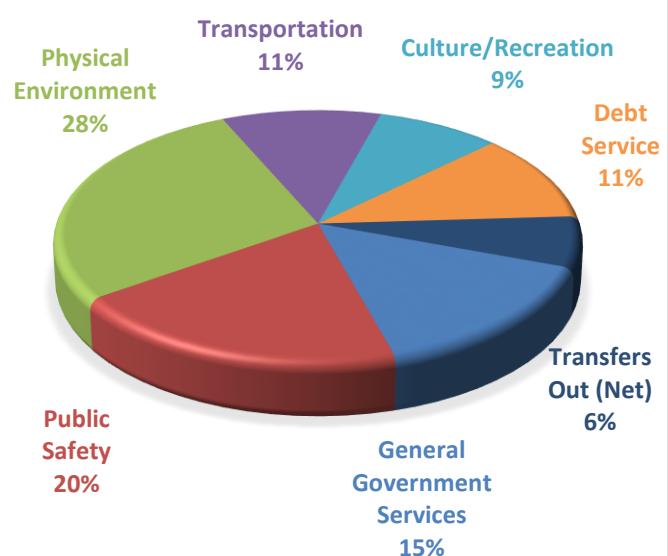
Notes

Where does the money come from?

 2017 BUDGETED REVENUES--
ALL FUNDS

 2018 BUDGETED REVENUES--
ALL FUNDS


Revenues by Category	Original	Final Budget	Projected	Budget 2018
	Budget 2017	2017	2017	
Taxes	\$ 13,839,634	\$ 13,905,634	\$ 14,107,500	\$ 14,245,932
Permits, Fees and Special Assessments	2,117,200	2,117,200	2,139,371	2,261,700
Intergovernmental Revenue	1,926,526	1,926,816	1,918,211	1,941,479
Charges for Services	28,985,794	29,298,281	29,882,060	32,477,979
Judgements, Fines, & Forfeits	399,516	399,516	406,692	429,450
Miscellaneous Revenues	2,392,323	3,167,478	3,363,749	2,608,252
Transfers (net)	0	1,733,913	1,190,839	0
Total	\$ 49,660,993	\$ 52,548,838	\$ 53,008,423	\$ 53,964,792

Where Does the Money Go?

 2017 BUDGETED
EXPENDITURES/EXPENSES--ALL
FUNDS

 2018 BUDGETED
EXPENDITURES/EXPENSES--
ALL FUNDS


Expenditures by Function	Original	Final Budget	Projected	Budget 2018
	Budget 2017	2017	2017	
General Government Services	\$ 7,517,372	\$ 8,712,936	\$ 8,609,078	\$ 8,147,926
Public Safety	10,253,836	10,587,617	10,398,325	10,610,463
Physical Environment	15,855,936	16,913,063	16,525,487	15,161,740
Transportation	5,738,469	6,182,550	5,986,659	5,872,404
Culture/Recreation	3,764,447	4,097,730	4,084,491	4,605,392
Debt Service	6,037,942	6,054,942	5,957,056	6,061,098
Transfers Out (Net)	492,991	0	0	3,505,769
Total	\$ 49,660,993	\$ 52,548,838	\$ 51,561,096	\$ 53,964,792

Personnel Additions

<i>Description</i>	<i>2017 FTEs</i>	<i>2018 Budget</i>
City Commission	2.5	2.5
City Manager Administration	4	4
City Clerk	4	4
Financial Serv. Administration	3	3
Accounting	2	2
Customer Service	6	6
General Services Admin & Purchasing	9	9
Human Resources	3	3
Information Technology	4	4
City Attorney	3	3
Planning & Building (addition of Senior Planner)	7	8
Fleet Operations	7	7
General Facilities	2	2
Police Department (addition of Accreditation Tech)	66	67
Fire Department	34	34
Building & Code Enforcement	4	4
Public Works Administration	3	3
Facility Operations	8	8
Property Services	12.5	12.5
Engineering & Devlp, Mgmt Support	10	10
Historic Preservation	3	3
Streets	12	12
Mobility	2	2
Parking	5	5
Grounds	8	8
Special Events	3	3
Water Treatment Plant	11	11
Meter Maintenance	8	8
Wastewater Treatment Plant	10	10
Transmission Distribution	19	19
Waste Water Collections	14	14
Utility Administration	4	4
Stormwater Operations	5	5
Solid Waste Operations	19	19
Municipal Marina Operations	13	13
VIC Parking Facility	10	10
V.I.C. Center	7	7
VIC Gift Shop	5	5
	352	354

Notes

Peer Cities

City	General Fund Budget	Tax Levy	Population	% of Residential Homestead Exemptions	% with Institutional or Other Exemptions	Number of Employees (FTEs)
City of St. Augustine	28,000,000	9,500,000	13,590	27.70%	2.06%	352
Fernandina Beach	17,800,000	10,400,000	11,970	28.18%	0.52%	198
Titusville	37,000,000	10,500,000	44,077	28.02%	2.66%	480
Key West	59,000,000	15,800,000	24,663	16.61%	0.67%	467
Mount Dora	12,300,000	54,000,000	13,167	38.05%	1.38%	193
Cocoa Beach	27,000,000	7,800,000	11,182	28.76%	0.35%	258

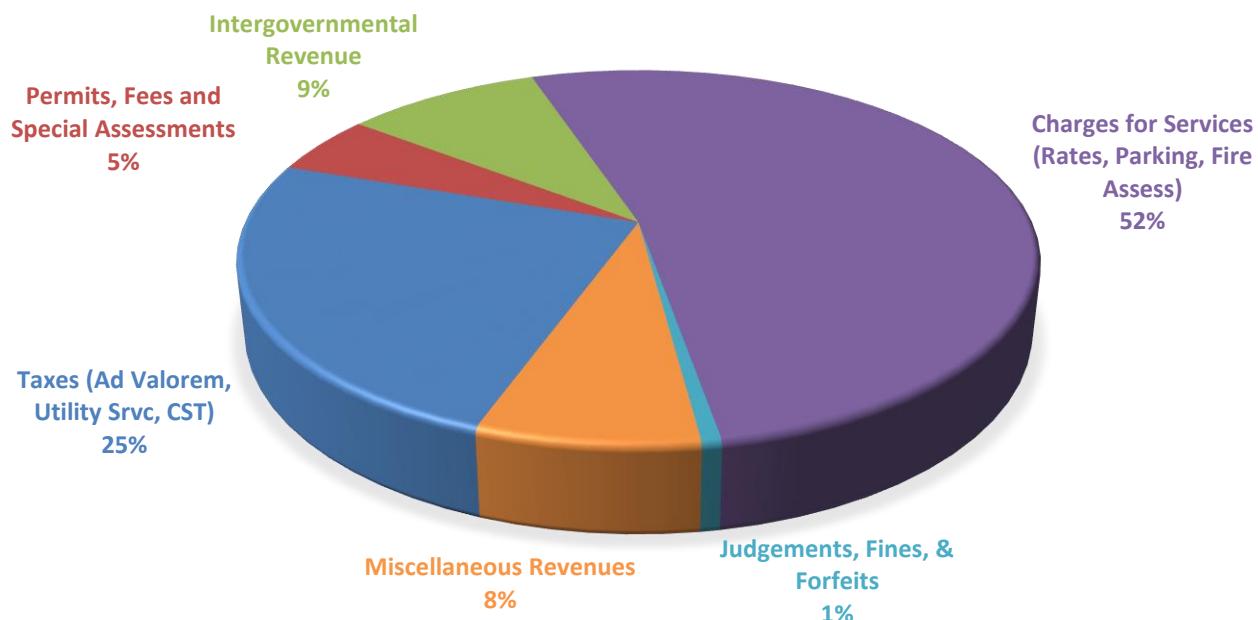
These peer cities were selected using the Florida League of Cities 2015 and 2016 data base and searching for Cities that:

- Are similar in either Population, General Fund Budget and/or Tax Levy
- Have a tourist based economy
- Operate one or more Utility Funds (Utility, Stormwater, Solid Waste)
- Have a similar percentage of properties exempt from Ad Valorem Tax

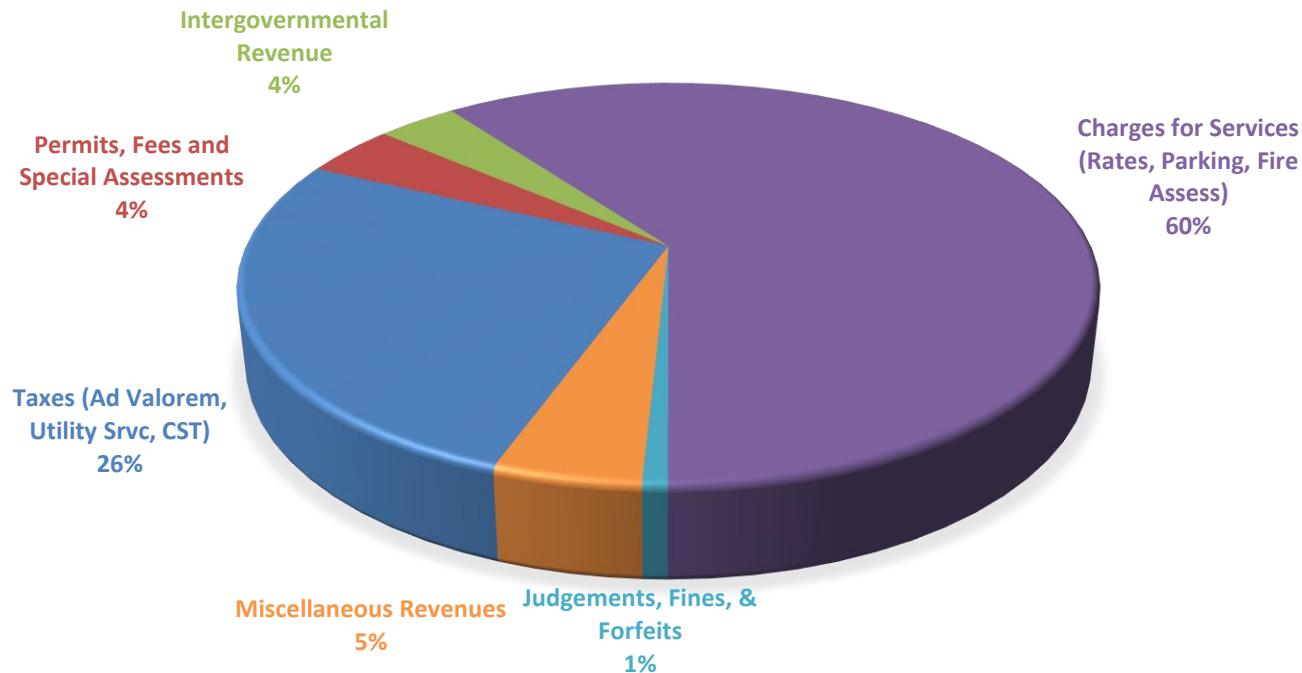
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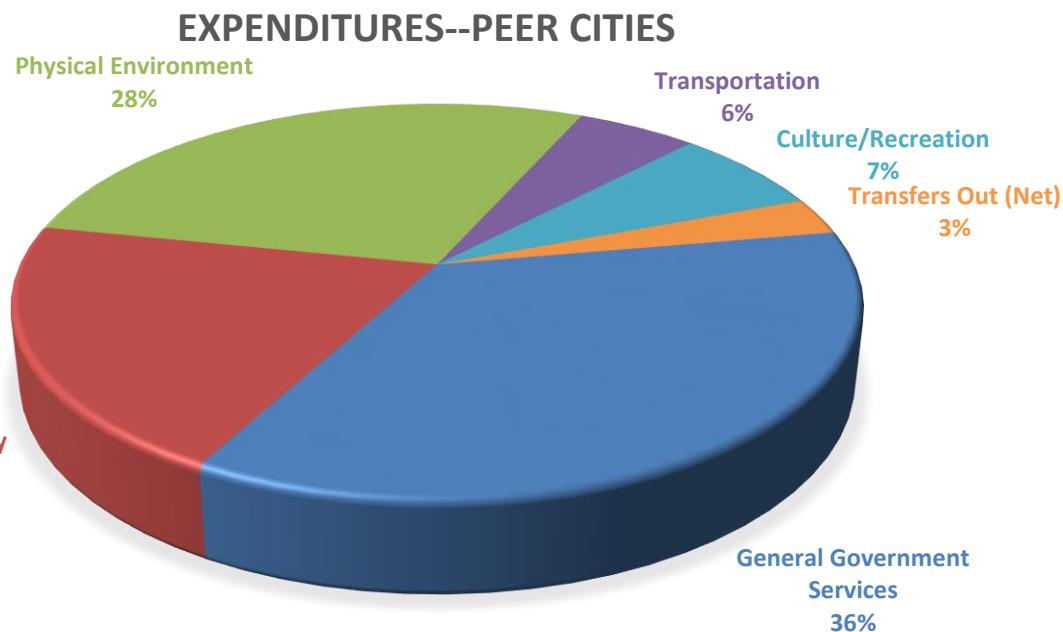
Peer Cities

REVENUES--PEER CITIES

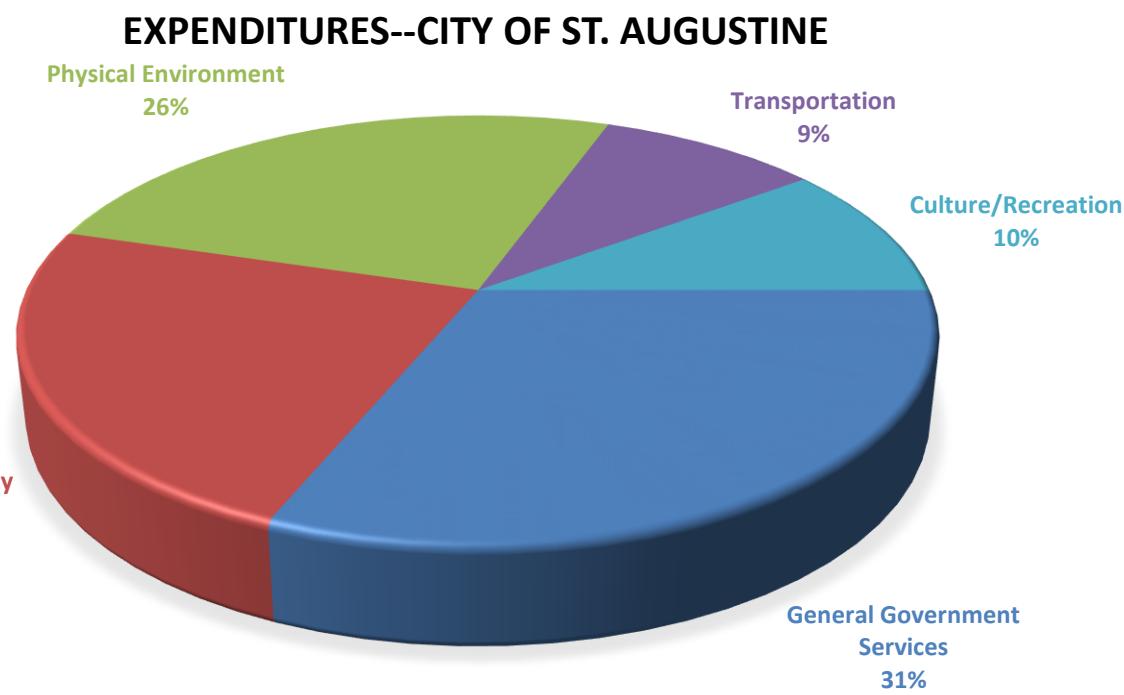


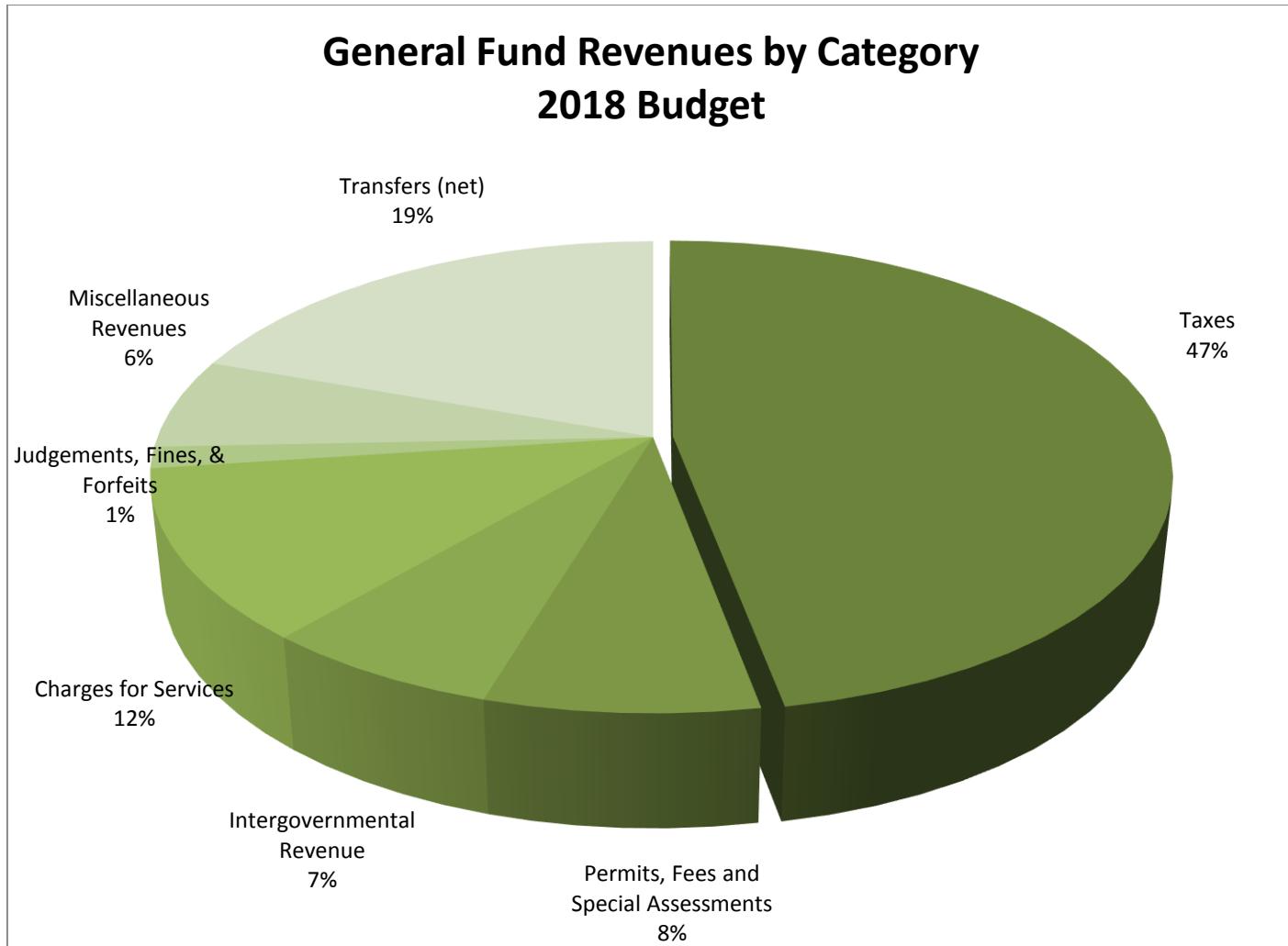
REVENUES--CITY OF ST. AUGUSTINE



Peer Cities

*Debt Service appears to be combined with General Government when reporting to the State. For comparison purposes, it has been combined with General Government for the City in the graph below.

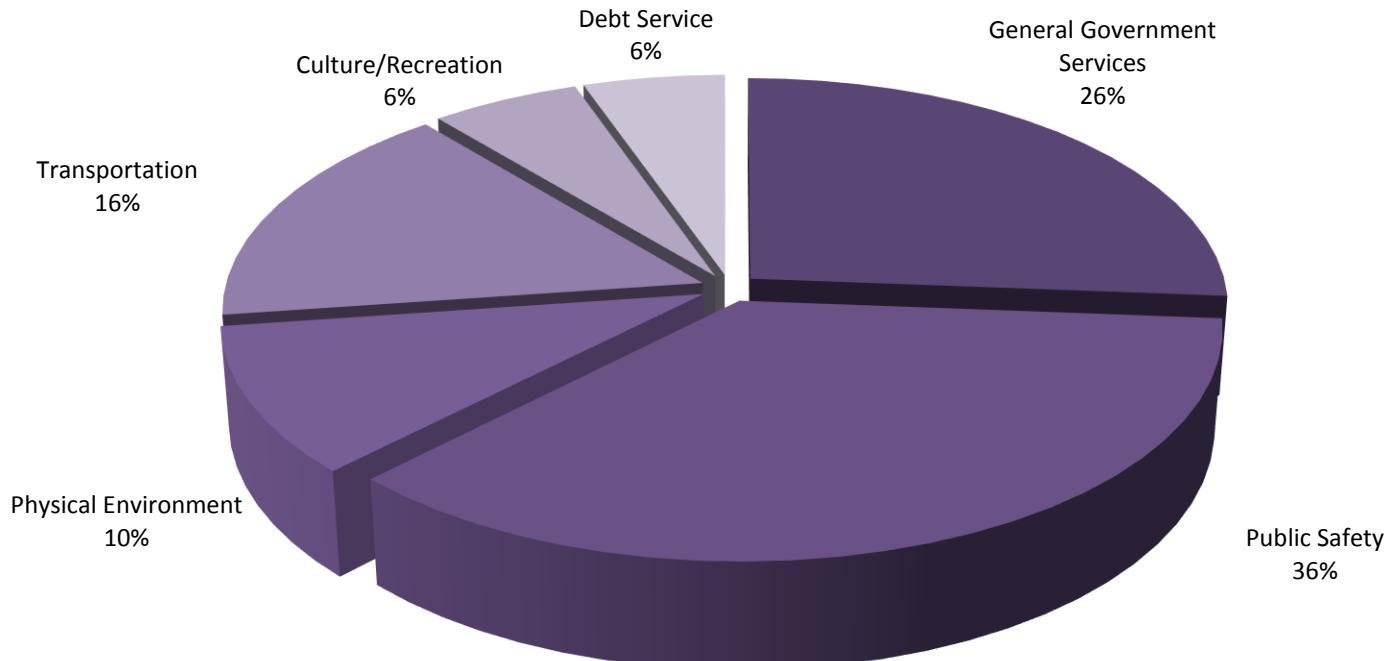




Revenues by Category	Original	Final Budget	Projected	
	Budget 2017	2017	2017	Budget 2018
Taxes	\$ 13,398,350	\$ 13,464,350	\$ 13,666,216	\$ 13,804,648
Permits, Fees and Special Assessments	2,083,600	2,083,600	2,097,312	2,207,700
Intergovernmental Revenue	1,917,526	1,923,305	1,918,211	1,936,479
Charges for Services	3,042,323	3,102,245	2,936,054	3,575,608
Judgements, Fines, & Forfeits	399,516	399,516	406,692	429,450
Miscellaneous Revenues	1,709,574	2,173,976	2,309,412	1,806,997
Transfers (net)	5,457,117	6,716,893	6,515,305	5,548,798
Total	\$ 28,008,006	\$ 29,863,885	\$ 29,849,203	\$ 29,309,680

General Fund Expenditures by Function

2018 Budget



Expenditures by Function	Original	Final Budget	Projected	Budget 2018
	Budget 2017	2017	2017	
General Government Services	\$ 7,051,597	\$ 8,247,161	\$ 8,143,303	\$ 7,682,151
Public Safety	10,253,836	10,587,617	10,398,325	10,610,462
Physical Environment	2,897,524	2,827,177	2,717,756	3,040,549
Transportation	4,691,447	5,089,127	5,030,098	4,737,217
Culture/Recreation	1,565,227	1,564,427	1,575,895	1,661,986
Debt Service	1,548,375	1,548,376	1,475,540	1,577,315
Total	\$ 28,008,006	\$ 29,863,885	\$ 29,340,917	\$ 29,309,680

General Fund Budget Summary

Revenue		2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Category					
Taxes	Ad Valorem Fees	9,779,328	9,779,328	9,996,452	10,410,972
Taxes	Sales and Use Taxes	916,923	916,923	881,657	832,672
Permits, Fees	Franchise Fees	1,657,000	1,657,000	1,610,807	1,662,000
Taxes	Utility Service Taxes	1,435,000	1,435,000	1,508,319	1,510,000
Taxes	Communications Service Tax	1,138,599	1,204,599	1,154,151	925,004
Taxes	Occupational Licenses	128,500	128,500	125,637	126,000
Permits, Fees	Building & Sign Permits	289,000	289,000	372,300	405,000
Permits, Fees	Other Permits & Licenses	137,600	137,600	114,205	140,700
Intergovernmental	Federal Grants	-	5,779	-	-
Intergovernmental	State Grants	20,000	20,000	20,000	-
Intergovernmental	State Revenue Sharing	1,871,336	1,871,336	1,874,572	1,913,479
Intergovernmental	County Revenue Sharing	26,190	26,190	23,640	23,000
Charges for Services	General Govt. Service Fees	92,130	92,130	92,916	92,500
Charges for Services	Public Safety	985,693	1,045,615	1,022,308	1,182,238
Charges for Services	Parking Fees	1,964,500	1,964,500	1,820,831	2,300,870
Judgements & Fines	Court Fines & Forfeitures	27,516	27,516	25,713	25,700
Judgements & Fines	Violations of Local Ordinances	23,000	23,000	30,726	25,000
Judgements & Fines	Parking Fines	349,000	349,000	350,253	378,750
Misc Income	Interest Earnings	76,000	76,000	118,808	120,540
Misc Income	Rental Income	1,107,793	1,107,793	1,112,771	1,130,341
Misc Income	Special Assessments	85,000	85,000	99,381	101,000
Misc Income	Sales/Comp for Loss-Fixed Ass	80,000	63,852	90,419	64,000
Misc Income	Sale of Scrap	-	-	2,839	1,000
Misc Income	Private Contributions	-	41,850	46,850	-
Misc Income	Other Misc Revenue	360,781	799,481	838,343	390,114
Total General Fund Revenue		\$ 22,550,889	\$ 23,146,992	\$ 23,333,898	\$ 23,760,881

City of St. Augustine Budget 2018

Expenditures		2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Category					
Gen Gov	City Commission	181,674	189,474	187,220	187,265
Gen Gov	City Manager	722,822	722,822	736,246	811,811
Gen Gov	City Clerk	310,888	330,313	328,297	331,201
Gen Gov	Finance Admin	427,973	496,726	499,310	502,476
Gen Gov	Accounting	237,965	239,064	238,394	251,362
Gen Gov	Customer Service	458,581	454,916	463,871	478,223
Gen Gov	Gen Services Admin	329,537	328,517	321,027	345,243
Gen Gov	Purchasing	384,522	384,522	350,856	401,309
Gen Gov	Human Resources	344,896	344,896	340,978	409,484
Gen Gov	Information Technology	479,414	532,303	414,364	565,926
Gen Gov	City Attorney	368,587	368,587	370,315	395,876
Gen Gov	Planning & Building Admin	355,876	342,431	333,845	389,967
Gen Gov	Planning	479,108	573,240	590,250	585,629
Gen Gov	Fleet Operations	615,294	615,294	633,102	651,433
Gen Gov	Facilities Management	854,965	1,837,859	1,851,235	861,011
Gen Gov	Risk Management	540,679	486,197	483,994	513,935
Public Safety	Police Admin	1,962,007	2,192,652	2,107,479	2,003,764
Public Safety	Police Operations	3,524,568	3,473,536	3,410,997	3,487,812
Public Safety	Police Community Resources	1,120,182	1,124,575	1,178,993	1,240,956
Public Safety	Fire Administration	292,040	293,381	259,131	266,321
Public Safety	Fire Prevention	130,531	132,031	130,547	139,685
Public Safety	Fire Fighting	2,897,311	3,039,835	2,994,234	3,065,134
Public Safety	Building/Code Enforcement	333,012	331,607	316,945	406,790
Environment	Public Works Admin	301,608	271,608	251,941	266,716
Environment	Facility Operations	547,951	577,423	550,852	560,199
Environment	Property Services	1,002,358	980,634	959,386	1,015,419
Environment	Engineering	426,275	424,255	397,391	394,454
Environment	Development & Mgmt Support	446,199	447,124	434,820	460,998
Environment	Historic Preservation/Archaeology	126,133	126,133	123,367	342,763
Transport.	Streets	2,721,800	3,015,519	2,975,931	2,997,819
Transport.	Mobility	787,486	787,451	804,438	606,715
Transport.	Street Lights	228,697	233,581	230,517	246,400
Transport.	Parking	953,464	1,052,577	1,019,211	886,282
Culture	Grounds	763,254	768,454	802,013	863,639
Culture	Galimore Center	168,155	168,155	150,830	152,600
Culture	Public Affairs	633,818	627,818	623,052	645,746
Total General Fund Expenditures		\$ 26,459,630	\$ 28,315,510	\$ 27,865,379	\$ 27,732,363

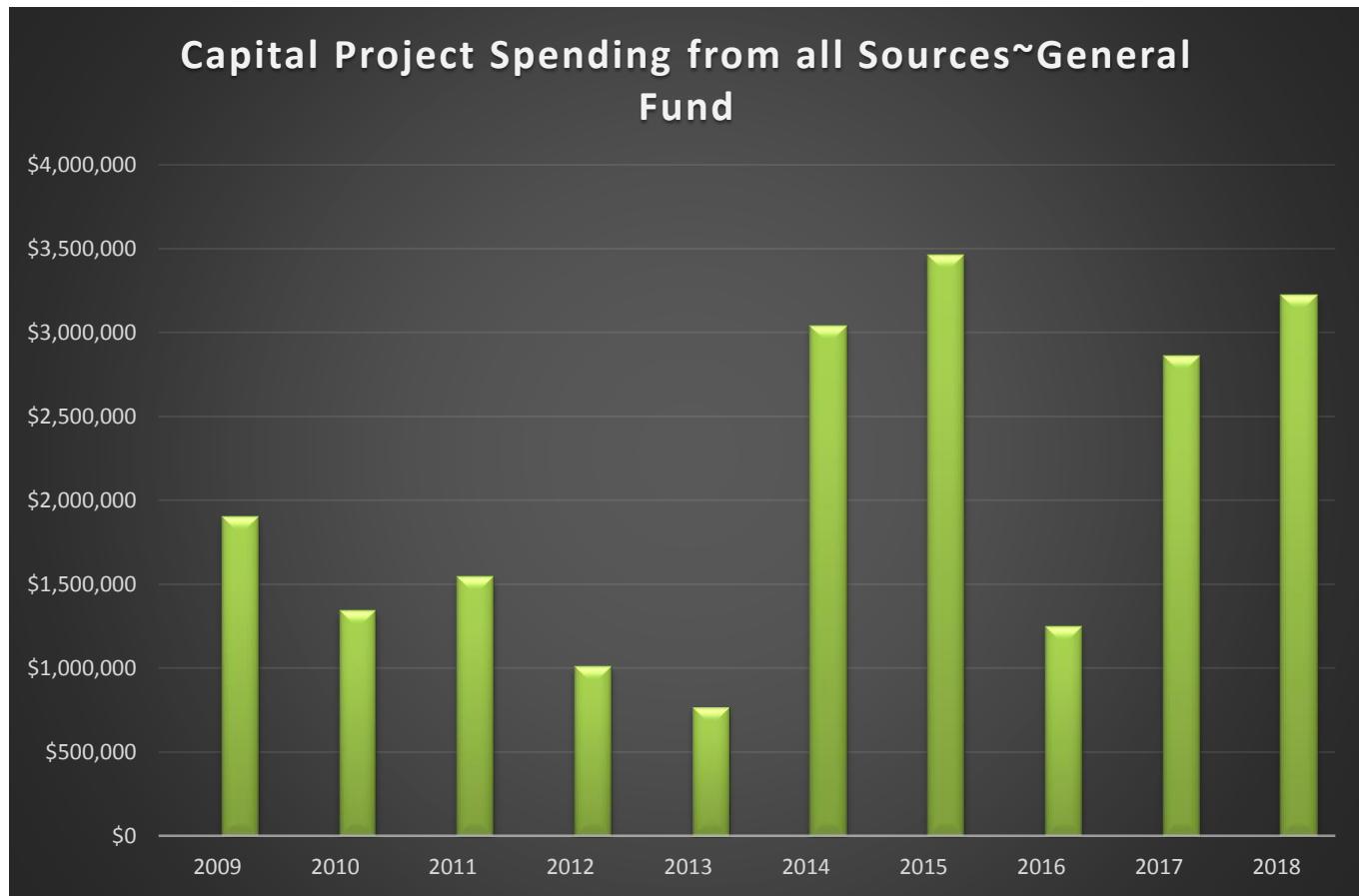
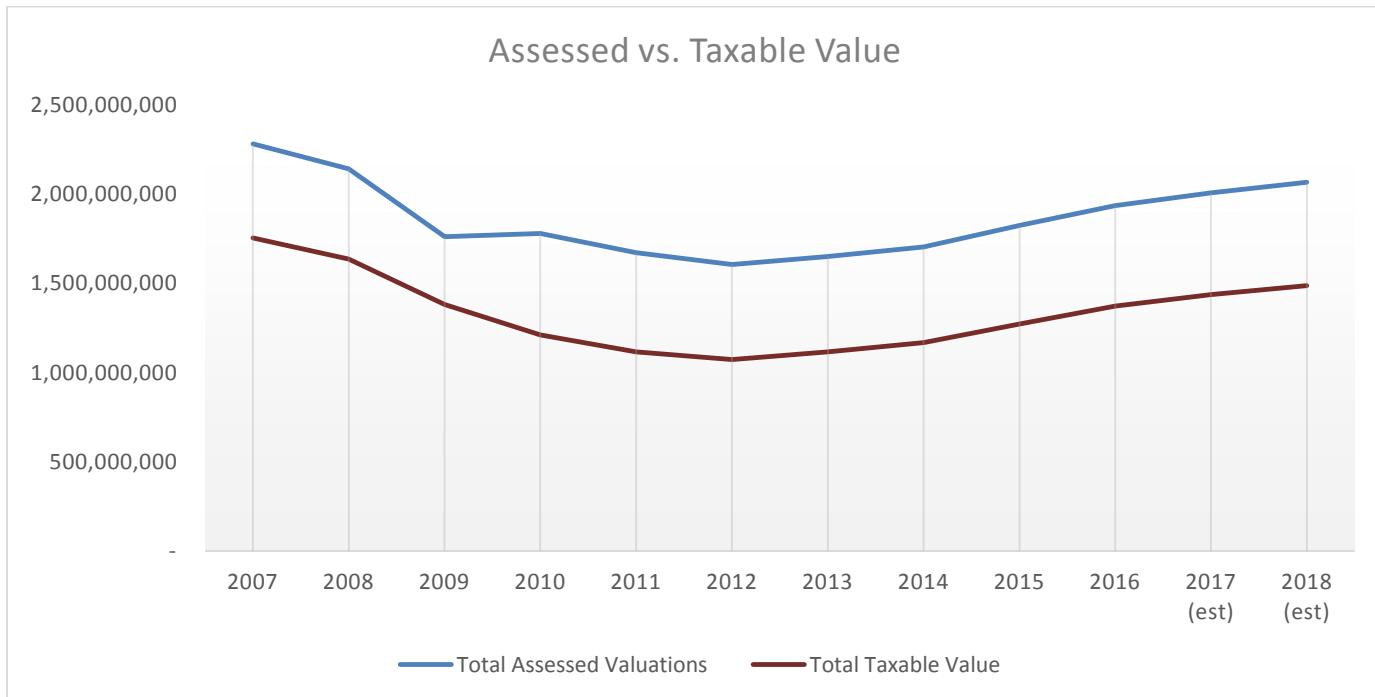
General Fund Budget Summary

Transfers In or Out		2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Transfer In	General Interfund	860,317	860,317	860,317	860,317
Transfer In	Administrative	3,422,318	3,422,317	3,423,131	3,545,795
Transfer In	Operating	1,294,572	1,312,613	1,294,573	1,383,223
Transfer In	Other	1,154,747	2,396,485	2,280,177	1,530,690
Total Transfers In		6,731,954	7,991,732	7,858,198	7,320,025
Transfer Out	Debt Service	1,548,375	1,548,376	1,475,540	1,577,315
Transfer Out	Operating	631,878	631,879	597,010	577,657
Transfer Out	Other	642,960	642,959	745,882	1,193,571
Total Transfers Out		2,823,213	2,823,214	2,818,432	3,348,543
Total General Fund Revenue		\$ 3,908,741	\$ 5,168,518	\$ 5,039,766	\$ 3,971,482

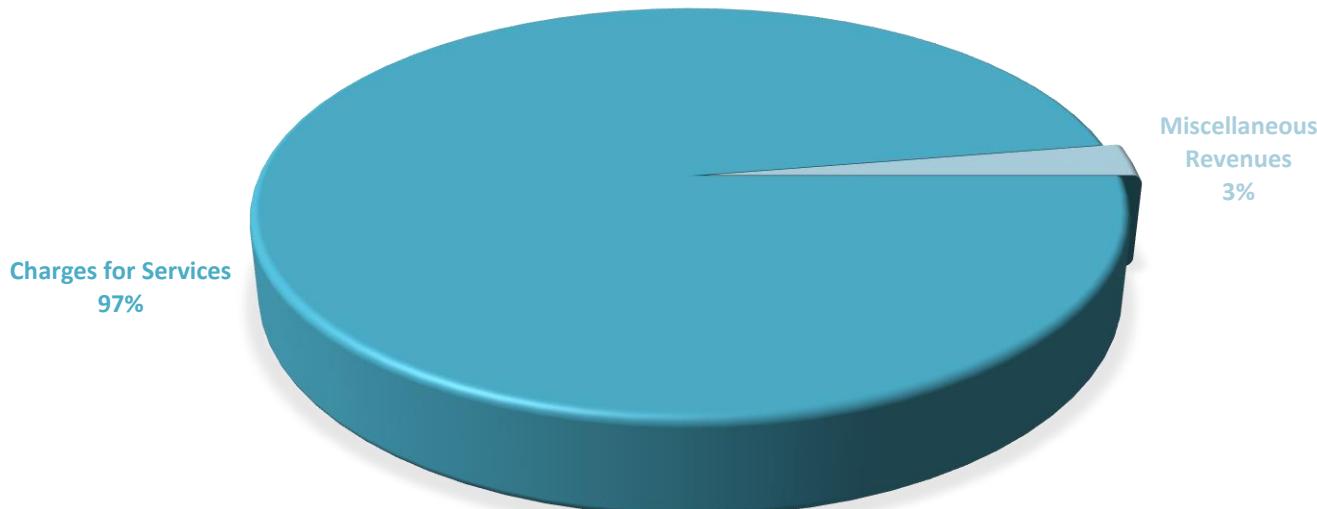
Totals	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Total Revenue	22,550,889	23,146,992	23,333,898	23,760,881
Total Expenditures	26,459,630	28,315,510	27,865,379	27,732,363
Total Transfers In	6,731,954	7,991,732	7,858,198	7,320,025
Total Transfers Out	2,823,213	2,823,214	2,818,432	3,348,543
Total General Fund (Deficit)/Excess	\$ -	\$ -	\$ 508,285	\$ -

Current General Fund Reserve Balance: \$7,513,189

\$7,483,630 of this reserved by policy for disaster recovery



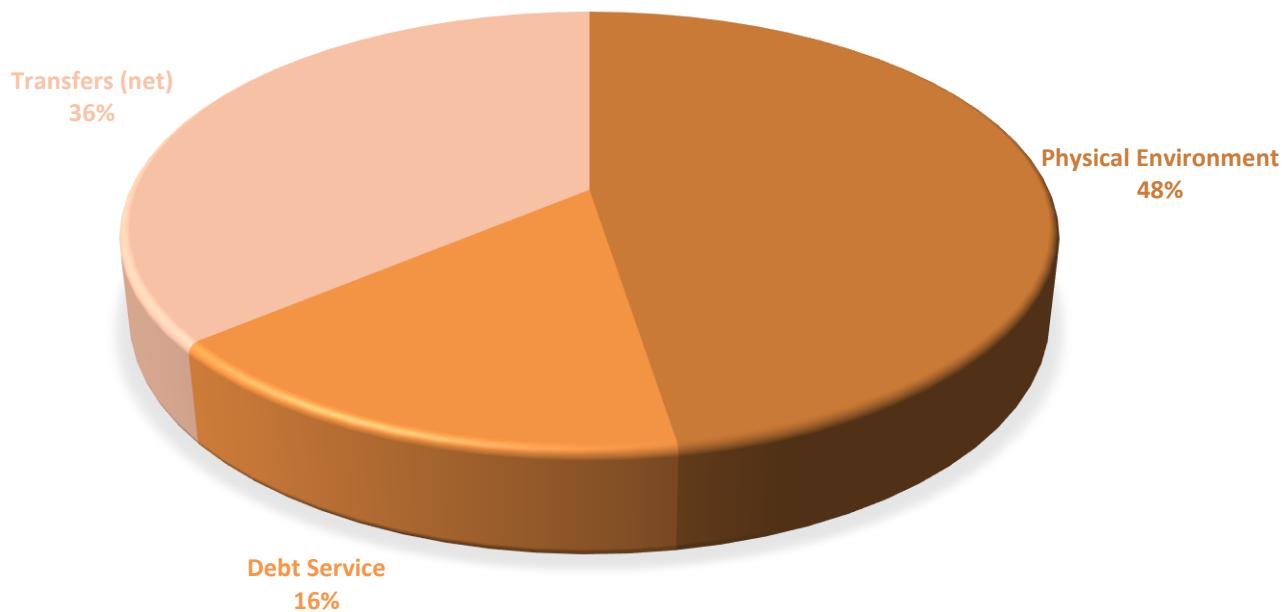
**UTILITY FUND REVENUE BY CATEGORY
2018 BUDGET**



Revenues by Category	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
Taxes	\$ -	\$ -	\$ -	\$ -
Permits, Fees and Special Assessments				
Intergovernmental Revenue				
Charges for Services	15,274,090	15,355,824	15,865,543	16,438,227
Judgements, Fines, & Forfeits				
Miscellaneous Revenues	319,196	609,196	671,390	479,222
Transfers (net)				
Total	\$ 15,593,286	\$ 15,965,020	\$ 16,536,933	\$ 16,917,448

UTILITY FUND EXPENSE BY FUNCTION

2018 BUDGET



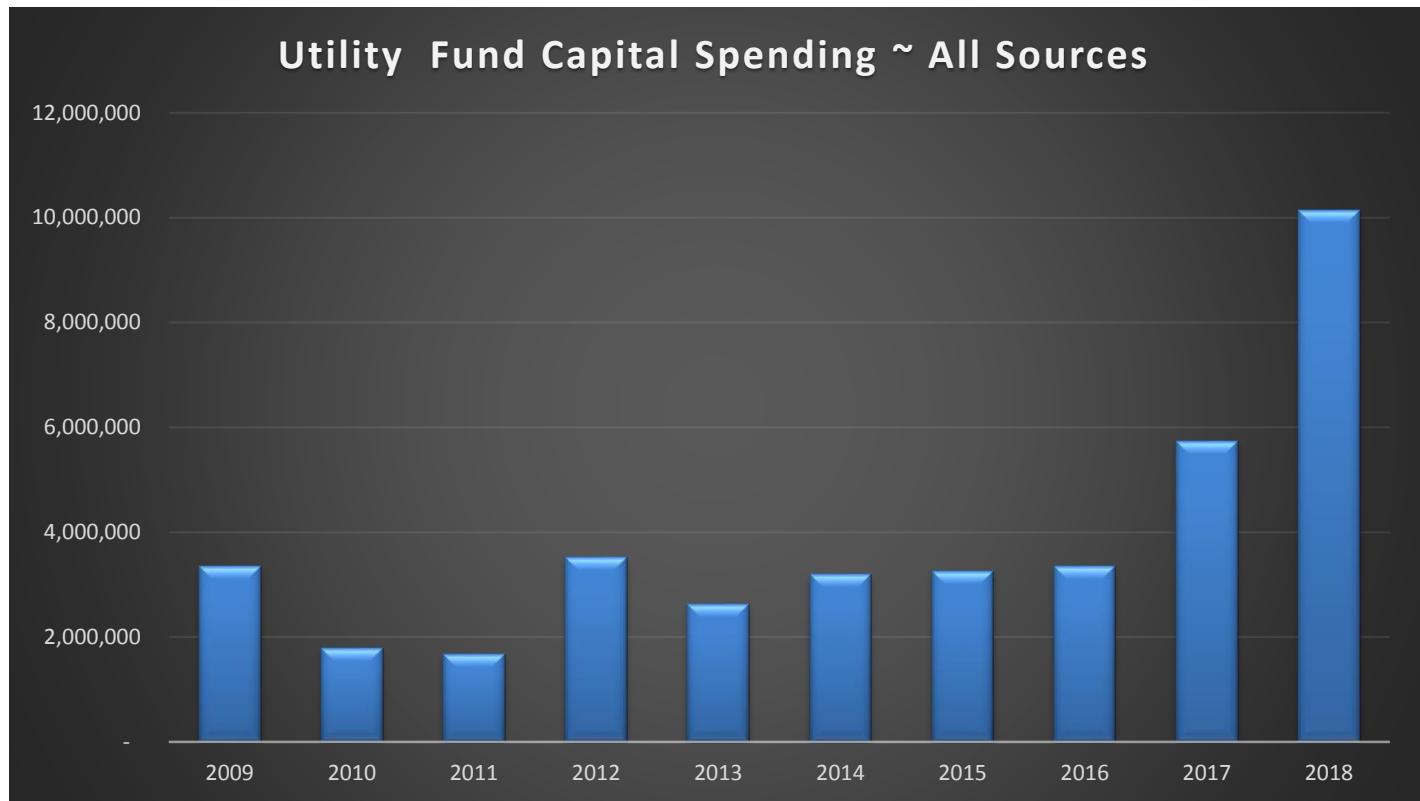
Expenditures by Function	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
General Government Services	\$ -	\$ -	\$ -	\$ -
Public Safety				
Physical Environment	8,667,277	8,869,700	8,704,276	8,031,103
Transportation				
Culture/Recreation				
Debt Service	2,783,175	2,800,175	2,778,931	2,779,666
Transfers (net)	4,142,834	4,295,145	4,625,660	6,106,679
Total	\$ 15,593,286	\$ 15,965,020	\$ 16,108,867	\$ 16,917,448

Current Utility Fund Reserve Balance: \$5,253,403

\$3,462,188 of this reserved by policy for disaster recovery. These figures based on expected FEMA reimbursement for storm damage. All capital projects are included in "Transfers" as funds are transferred to the R&R account and capital projects are expended here.

City of St. Augustine Budget **2018**

	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Revenue				
Water Sales-Inside City	3,894,245	3,894,245	3,902,665	4,127,068
Water Sales-Outside City	3,281,296	3,281,296	3,534,913	3,738,170
Sewer Sales-Inside City	4,018,500	4,018,500	4,077,112	4,311,546
Sewer Sales-Outside City	2,654,709	2,654,709	2,804,720	2,965,992
Water Tapping Fees	192,700	255,894	307,307	307,307
Water Flow Based Fees	485,000	503,540	515,047	365,047
CCEC Fees	16,140	16,140	16,292	16,440
Misc. Service Fees	125,000	125,000	110,771	108,000
Forcemain Overlay	117,600	117,600	83,061	85,000
Sewer Tapping Fees	64,000	64,000	94,956	94,956
Sewer Flow Based Fees	424,900	424,900	418,700	318,700
Interest Earnings	49,200	49,200	98,096	121,900
Sale of Fixed Assets	-	-	19,311	10,000
Other Miscellaneous Revenue	269,996	559,996	553,983	347,322
Total Revenue	\$ 15,593,286	\$ 15,965,020	\$ 16,536,935	\$ 16,917,449
Expenses				
Utility Administration	1,499,263	602,171	582,519	699,505
Water Treatment Plant	1,545,967	1,572,593	1,485,515	1,516,824
Meter Maintenance	567,004	586,352	560,602	635,705
Wastewater Treatment Plant	1,831,375	1,901,109	1,791,929	1,870,937
Transmission & Distribution	1,676,981	2,543,718	2,398,114	1,826,380
Wastewater Collections	1,546,687	1,663,757	1,885,597	1,481,750
Principal	2,245,000	2,245,000	2,245,000	2,315,000
Interest	535,175	535,175	502,793	449,666
Other Debt Service Costs	3,000	20,000	31,138	15,000
Total Expenses	\$ 11,450,452	\$ 11,669,875	\$ 11,483,208	\$ 10,810,767
Interfund Transfers In or Out				
Operating Transfers	583,550	583,550	583,551	545,000
Other Transfers	1,045,598	1,250,287	1,246,086	184,791
Total Transfers In	\$ 1,629,148	\$ 1,833,837	\$ 1,829,638	\$ 729,791
Administrative	2,150,412	2,150,412	2,150,412	2,276,524
Operating	955,413	955,413	920,554	1,042,506
Other	2,666,157	3,023,157	3,384,332	3,517,444
Total Transfers Out	\$ 5,771,982	\$ 6,128,982	\$ 6,455,298	\$ 6,836,473
Total Fund (Deficit) or Excess	\$ -	\$ (0)	\$ 428,066	\$ (0)

Utility Fund Capital Improvement Plan***FY 2018 Utility Capital Improvement Plan Highlights:***

Refurbishment and re-bricking of Sevilla Street

Watermain projects: San Marco, Fullerwood, North City

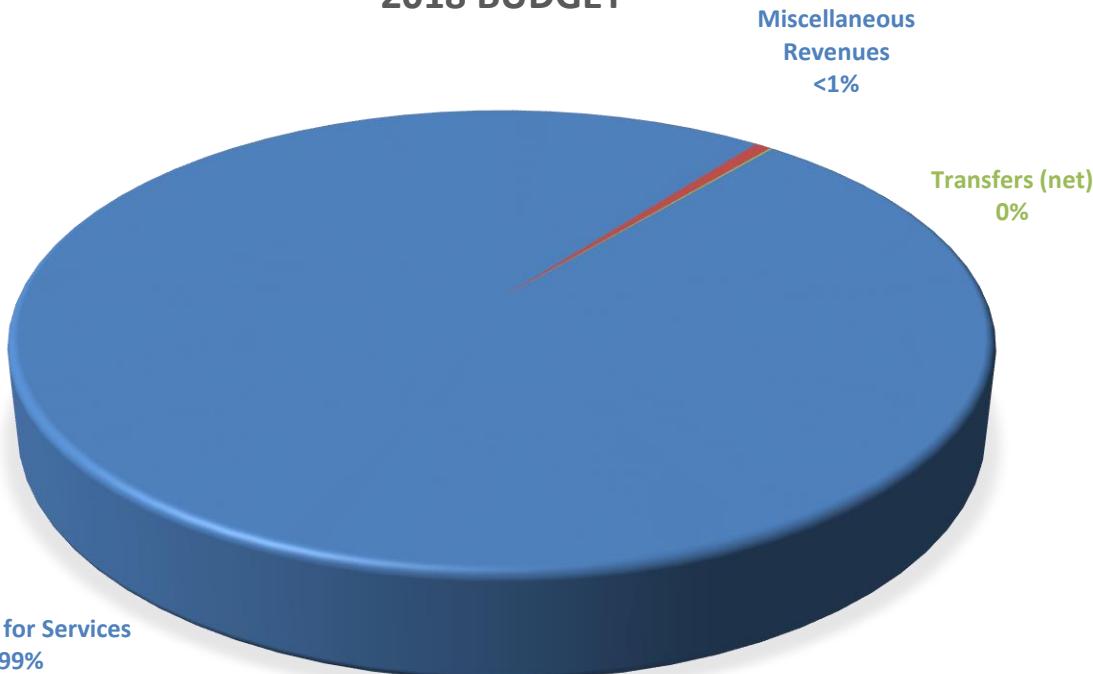
Storm Damaged Lift Station Repair and Rebuild

Continuous I&I Elimination Program

Continuous upgrades to Lift Stations and Force mains

Water Meter replacement program

STORMWATER REVENUE BY CATEROGRY
2018 BUDGET

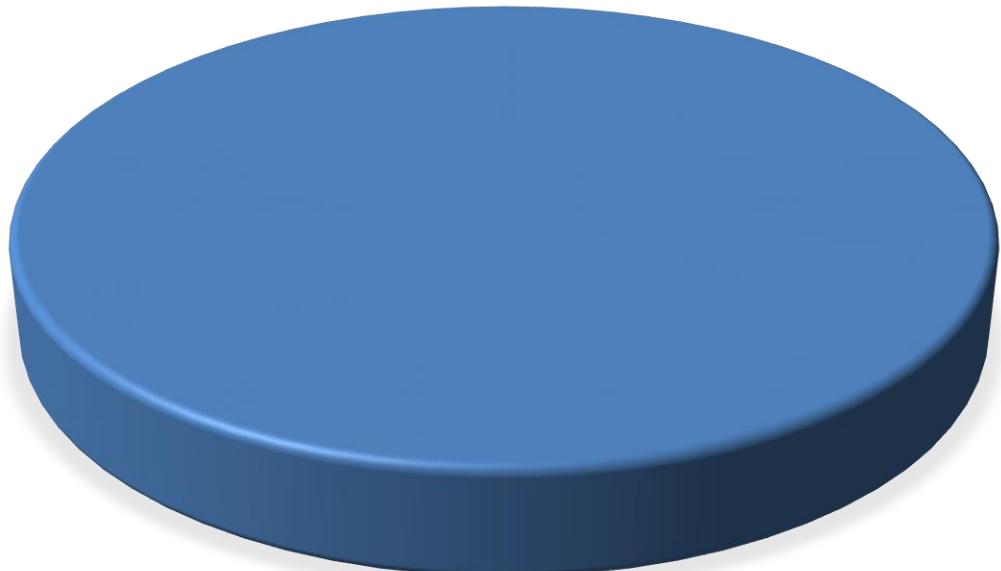


Revenues by Category	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
Taxes	\$ -	\$ -	\$ -	\$ -
Permits, Fees and Special Assessments				
Intergovernmental Revenue				
Charges for Services	934,570	934,570	925,079	944,350
Judgements, Fines, & Forfeits				
Miscellaneous Revenues	10,800	10,800	49,854	6,000
Transfers (net)	199,757	1,117,547	1,135,602	889
Total	\$ 1,145,127	\$ 2,062,917	\$ 2,110,535	\$ 951,238

Current Stormwater Fund Reserve Balance: \$725,904

\$233,643 of this reserved by policy for disaster recovery

STORMWATER EXPENSE BY FUNCTION
2018 BUDGET



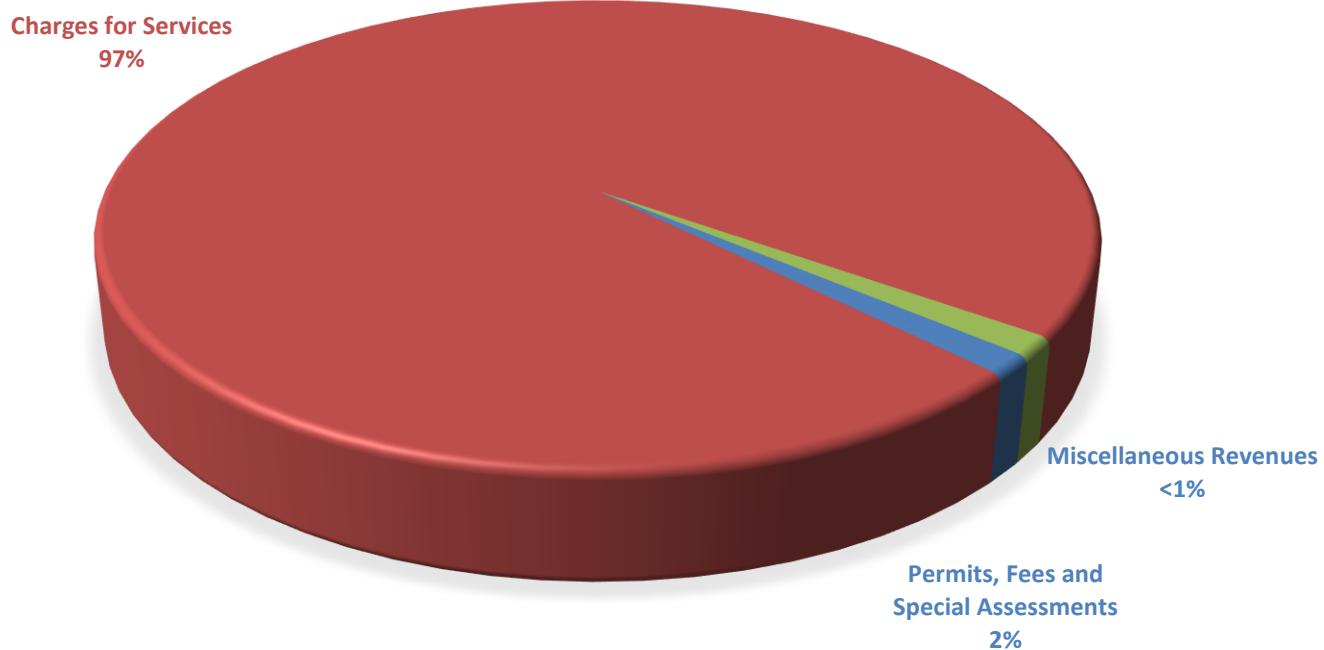
Expenditures by Function	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
General Government Services	\$ -	\$ -	\$ -	\$ -
Public Safety				
Physical Environment	1,145,127	2,062,971	1,940,430	951,238
Transportation				
Culture/Recreation				
Debt Service				
Transfers (net)				
Total	\$ 1,145,127	\$ 2,062,971	\$ 1,940,430	\$ 951,238

Stormwater Budget Summary

	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Revenue				
Residential Stormwater	435,000	435,000	423,821	439,350
Commercial Stormwater	499,570	499,570	501,218	505,000
Other Revenue	10,800	10,800	49,894	6,000
Total Revenue	945,370	945,370	974,933	950,350
Expenses				
Stormwater Operations	496,727	496,727	381,968	478,577
Stormwater Capital Outlay	648,400	1,566,244	1,558,462	472,661
Total Expenses	1,145,127	2,062,971	1,940,430	951,238
Interfund Transfers In or Out				
Operating Transfers	96,155	96,155	122,006	95,864
Other Transfers	648,400	1,566,244	1,558,641	472,661
Total Transfers In	744,555	1,662,399	1,680,647	568,525
General & Admin Transfers Out	281,307	281,307	281,554	303,129
Operating Transfers	40,155	40,155	40,155	41,172
Other Transfers	223,336	223,336	223,336	223,336
Total Transfers Out	544,798	544,798	545,045	567,637
Total Fund (Deficit) or Excess	-	-	170,105	-

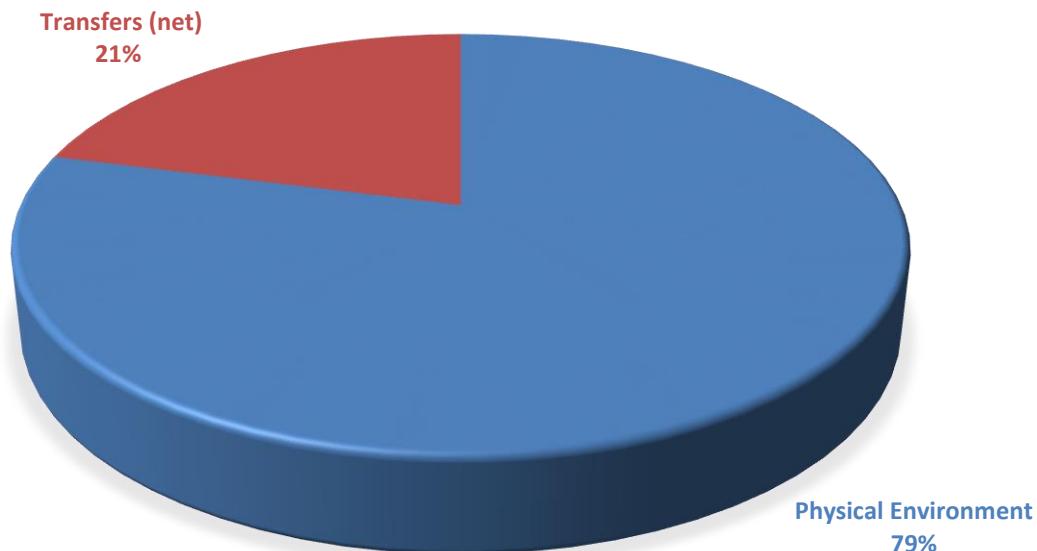
Notes

SOLID WASTE REVENUE BY CATEGORY
2018 BUDGET



Revenues by Category	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
Taxes	\$ -	\$ -	\$ -	\$ -
Permits, Fees and Special Assessments	33,600	33,600	42,059	54,000
Intergovernmental Revenue				
Charges for Services	3,600,000	3,600,000	3,654,601	3,912,317
Judgements, Fines, & Forfeits				
Miscellaneous Revenues	52,796	52,796	29,911	7,000
Transfers (net)				
Total	\$ 3,686,396	\$ 3,686,396	\$ 3,726,571	\$ 3,973,317

SOLID WASTE EXPENSE BY FUNCTION 2018 BUDGET



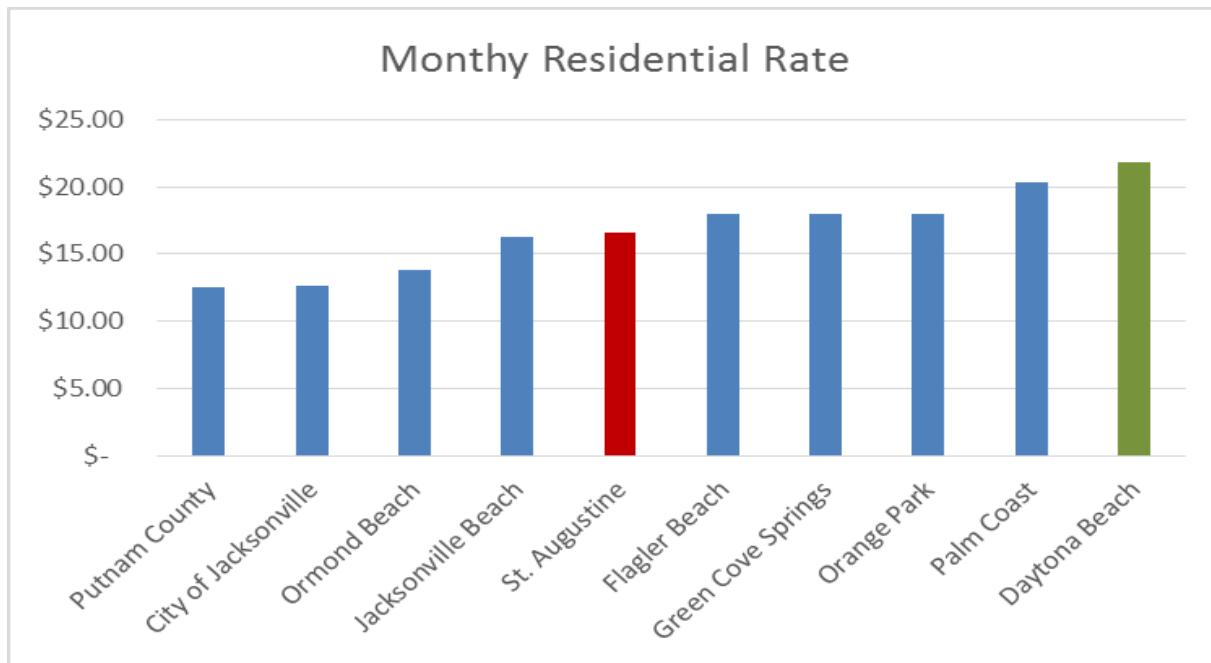
Expenditures by Function	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
General Government Services	\$ -	\$ -	\$ -	\$ -
Public Safety				
Physical Environment	3,146,008	3,153,215	3,163,025	3,138,850
Transportation				
Culture/Recreation				
Debt Service				
Transfers (net)	540,388	533,181	546,292	834,467
Total	\$ 3,686,396	\$ 3,686,396	\$ 3,709,317	\$ 3,973,317

FY 2017: Current Solid Waste Fund Reserve Balance: \$993,608
\$667,478 of this reserved by policy for disaster recovery

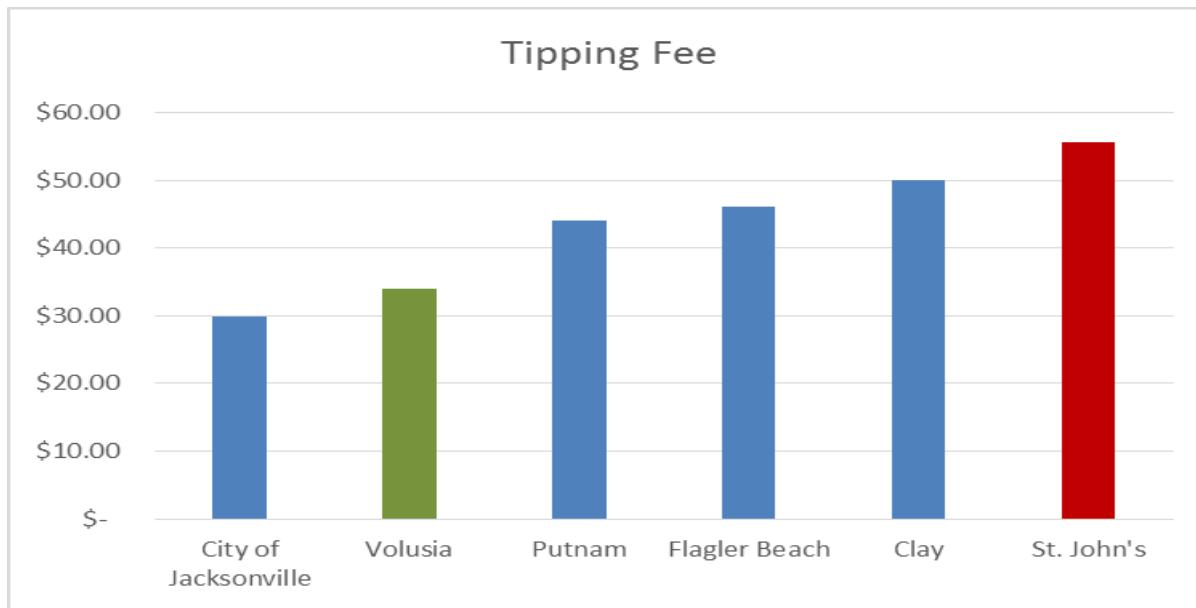
FY 2018: Current Solid Waste Fund Reserve Balance: After anticipated FEMA reimbursement, \$459,000. Emergency shortfall of almost \$500,000 in FY 2018.
Transfers (net) include \$71,498 to rebuild reserves.

A residential rate increase of 5% (\$0.83) is being proposed:

- 1) *Operating expenses have continued to rise (see chart below)*
- 2) *Hurricane Matthew required the use of reserves that must be rebuilt*



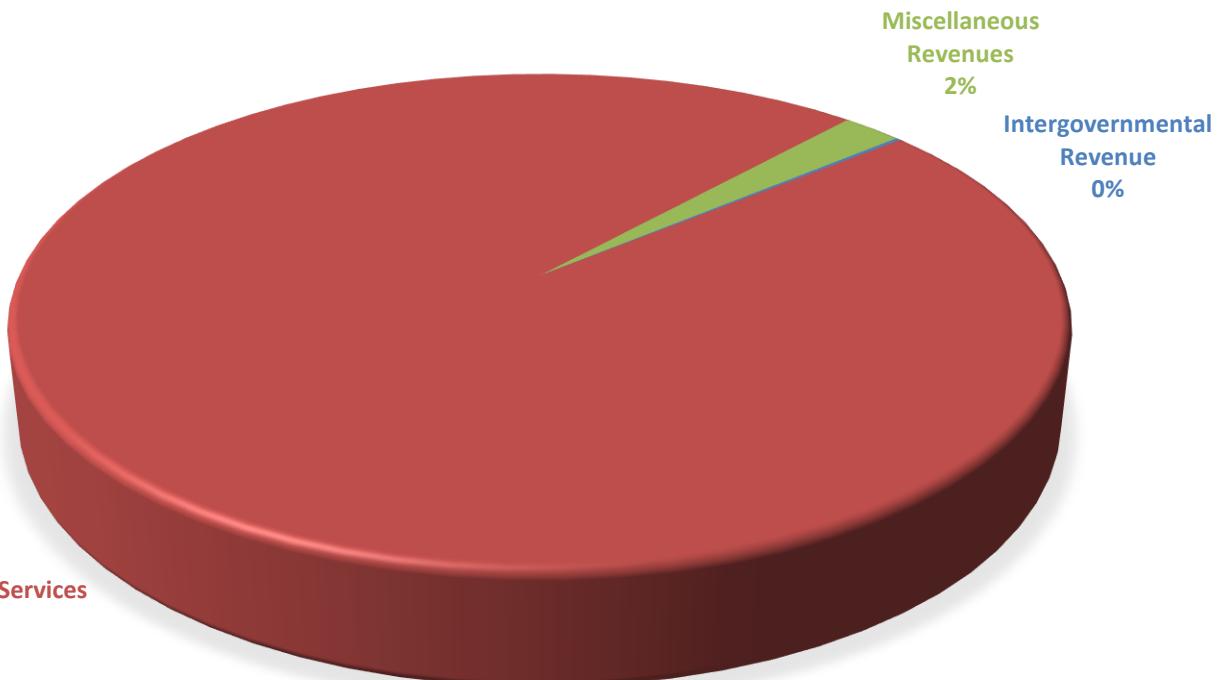
St. Johns County tipping fees are the highest compared to neighboring counties and are expected to rise again in FY 2018. Annually, the new residential rate will be \$209, slightly less than St. John's County's annual rate.



Solid Waste Fund Budget Summary

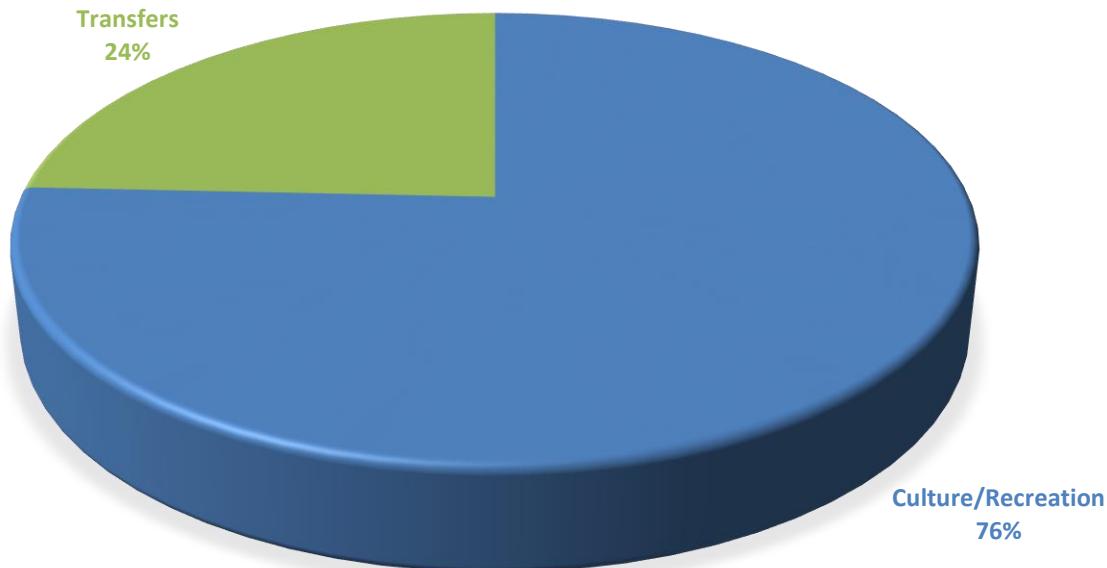
	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Revenue				
Residential Collection	1,398,000	1,398,000	1,412,289	1,501,464
Commercial Collection	2,202,000	2,202,000	2,242,312	2,410,853
Franchise Fees	33,600	33,600	42,059	54,000
Other Revenue	52,796	52,796	29,911	7,000
Total Revenue	3,686,396	3,686,396	3,726,571	3,973,317
Expenses				
Solid Waste Operations	3,146,008	3,153,215	3,163,025	3,138,850
Total Expenses	3,146,008	3,153,215	3,163,025	3,138,850
Interfund Transfers In or Out				
General Interfund Transfers	15,000	15,000	15,000	15,000
Other Transfers	220,000	227,207	214,170	-
Total Transfers In	235,000	242,207	229,170	15,000
General & Admin Transfers Out	545,786	545,786	545,862	524,471
Operating Transfers	229,602	229,602	229,600	253,498
Other Transfers				71,498
Total Transfers Out	775,388	775,388	775,462	849,467
Total Fund (Deficit) or Excess	-	-	17,254	-

**MARINA REVENUE BY CATEGORY
2018 BUDGET**



Revenues by Category	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
Taxes	\$ -	\$ -	\$ -	\$ -
Permits, Fees and Special Assessments				
Intergovernmental Revenue	9,000	3,511		5,000
Charges for Services	2,247,397	2,392,397	2,581,490	2,895,340
Judgements, Fines, & Forfeits				
Miscellaneous Revenues	82,542	92,542	64,596	64,765
Transfers (net)				
Total	\$ 2,338,939	\$ 2,488,450	\$ 2,646,086	\$ 2,965,105

**MARINA EXPENSE BY FUNCTION
2018 BUDGET**



Expenditures by Function	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
General Government Services	\$ -	\$ -	\$ -	\$ -
Public Safety				
Physical Environment				
Transportation				
Culture/Recreation	1,770,632	1,920,143	1,809,666	2,245,583
Debt Service				
Transfers (net)	568,307	568,307	581,822	719,522
Total	\$ 2,338,939	\$ 2,488,450	\$ 2,391,488	\$ 2,965,105

Current Marina Fund Reserve Balance: \$560,120

\$582,485 should be reserved by policy for disaster recovery

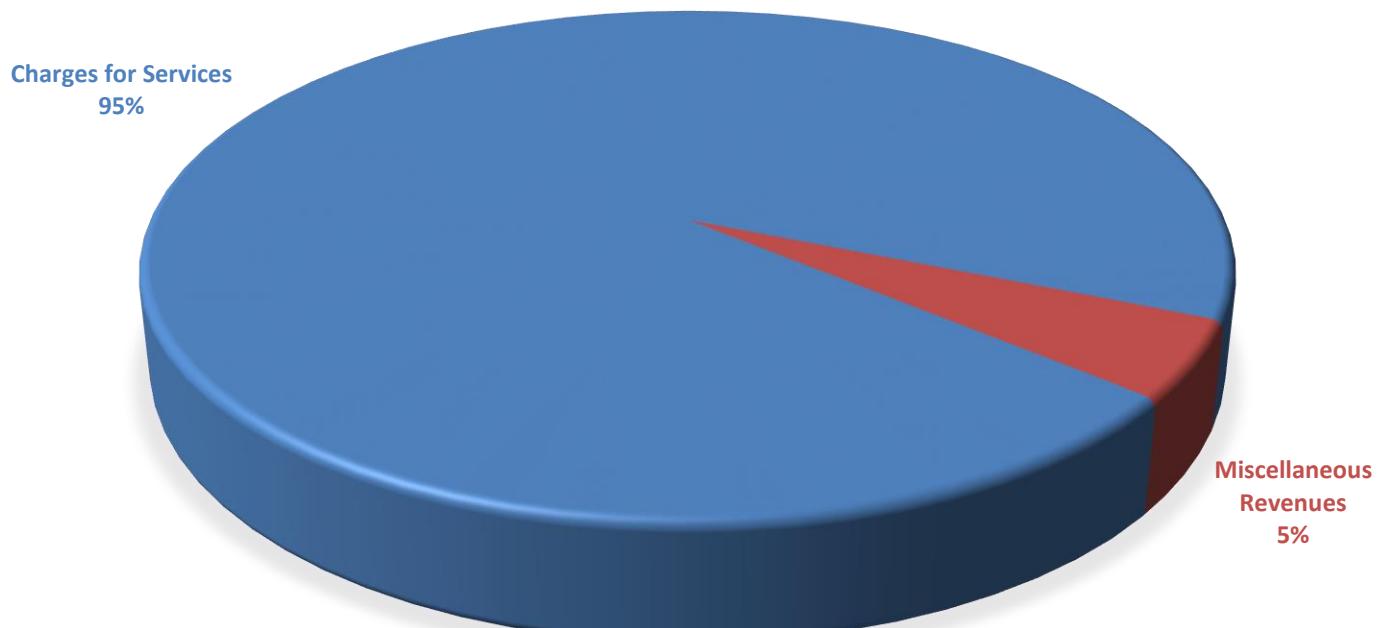
These figures are dependent on expected FEMA reimbursement for storm damage.

Marina Fund Budget Summary

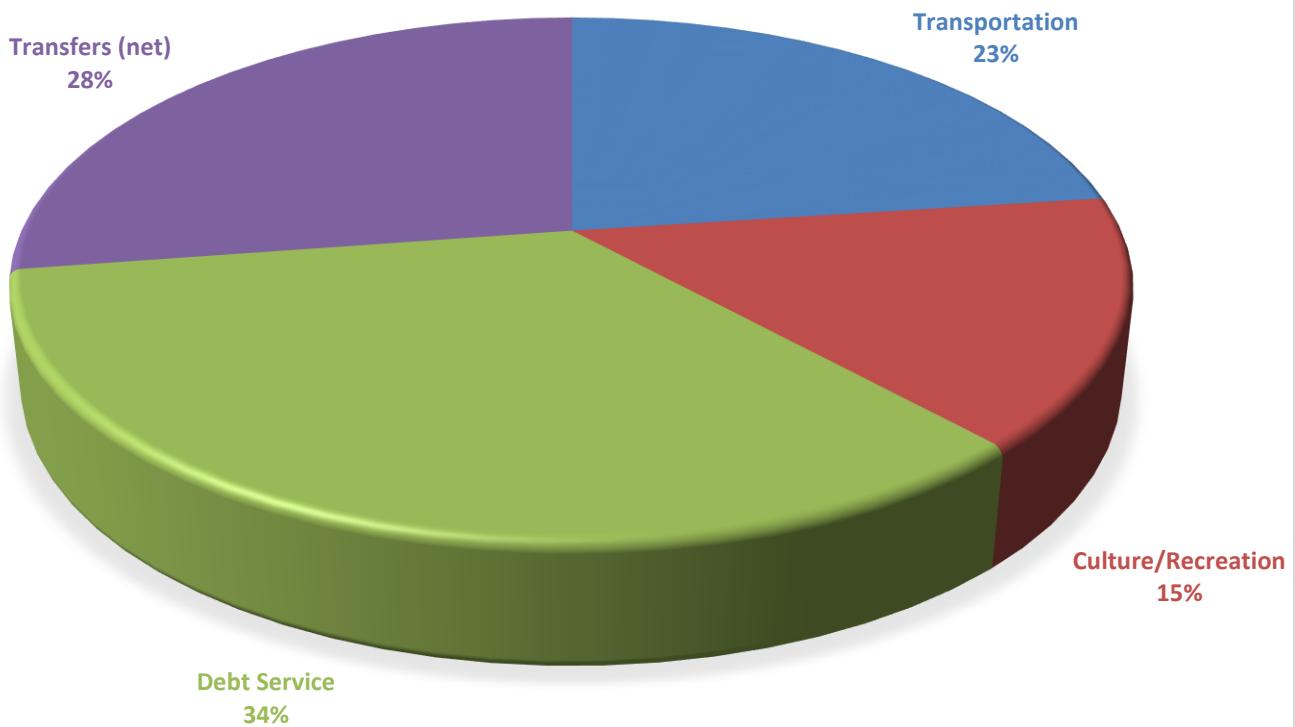
	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Revenue				
Gasoline	276,000	321,000	324,064	416,640
Diesel Fuel	861,300	961,300	1,130,791	1,236,700
Electricity	80,000	80,000	85,000	100,000
Dockage	1,030,000	1,030,000	1,040,920	1,142,000
Cable TV	-	-	672	-
Miscellaneous Revenue	42,097	52,097	22,745	24,100
Grants	9,000	3,511	-	5,000
Interest Earnings	-	-	664	-
Rental Income	40,542	40,542	41,217	40,665
Total Revenue	\$ 2,338,939	\$ 2,488,450	\$ 2,646,071	\$ 2,965,105
Expenses				
Operations	1,770,632	1,920,143	1,809,666	2,245,583
Total Expenses	\$ 1,770,632	\$ 1,920,143	\$ 1,809,666	\$ 2,245,583
Interfund Transfers In or Out				
Operating Transfers	27,031	27,031	13,515	27,032
Total Transfers In	\$ 27,031	\$ 27,031	\$ 13,515	\$ 27,032
Administrative	236,989	236,989	236,988	233,610
Other	358,349	358,349	358,349	512,944
Total Transfers Out	\$ 595,338	\$ 595,338	\$ 595,337	\$ 746,554
Total Fund (Deficit) or Excess	\$ -	\$ 0	\$ 254,583	\$ 0

Notes

VISITOR INFORMATION CENTER REVENUE BY CATEGORY
2018 BUDGET



Revenues by Category	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
Taxes	\$ -	\$ -	\$ -	\$ -
Permits, Fees and Special Assessments				
Intergovernmental Revenue				
Charges for Services	3,887,414	3,913,245	3,919,295	4,712,137
Judgements, Fines, & Forfeits				
Miscellaneous Revenues	228,167	228,167	238,545	244,268
Transfers (net)				
Total	\$ 4,115,581	\$ 4,141,412	\$ 4,157,840	\$ 4,956,405

VISITOR INFORMATION CENTER EXPENSE BY FUNCTION
 2018 BUDGET


Expenditures by Function	Original Budget 2017	Final Budget 2017	Projected 2017	Budget 2018
General Government Services	\$ -	\$ -	\$ -	\$ -
Public Safety				
Physical Environment				
Transportation	1,047,022	1,093,423	956,561	1,135,187
Culture/Recreation	428,588	727,261	812,399	759,924
Debt Service	1,706,391	1,706,391	1,702,585	1,704,117
Transfers (net)	723,008	614,338	617,262	1,357,177
Total	\$ 3,905,009	\$ 4,141,413	\$ 4,088,807	\$ 4,956,405

Current Visitor Information Center Fund Reserve Balance: \$818,457

\$1,035,353 should be reserved by policy for disaster recovery

Visitor Information Center Fund Budget Summary

	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Revenue				
Parking Revenue	3,388,000	3,413,831	3,359,555	4,162,137
Gift Shop Revenue	499,414	499,414	559,740	550,000
TDC Funding	171,268	171,268	171,268	171,268
Miscellaneous Revenue	56,900	56,900	67,277	73,000
Total Revenue	\$ 4,115,582	\$ 4,141,413	\$ 4,157,840	\$ 4,956,405
Expenses				
Parking Facility	1,047,022	1,093,423	956,561	1,135,187
Visitor Information Center	297,838	298,673	296,539	232,904
Gift Shop	341,323	428,588	515,860	527,020
Principal	729,450	729,450	729,450	747,602
Interest	976,941	976,941	972,515	956,515
Other Debt Costs	-	-	620	-
Total Expenses	\$ 3,392,574	\$ 3,527,075	\$ 3,471,545	\$ 3,599,228
Interfund Transfers In or Out				
Other Transfers	718,516	845,227	842,303	853,673
Total Transfers In	\$ 718,516	\$ 845,227	\$ 842,303	\$ 853,673
Administrative	208,314	208,314	208,314	216,267
Operating	199,643	217,684	217,685	211,016
Historic Preservation	100,000	100,000	100,000	350,000
Sinking Fund	100,000	100,000	100,000	250,000
Mobility	300,000	300,000	300,000	650,000
Other	533,567	533,567	533,567	533,567
Total Transfers Out	\$ 1,441,524	\$ 1,459,565	\$ 1,459,565	\$ 2,210,850
Total Fund (Deficit) or Excess	\$ -	\$ -	\$ 69,034	\$ -

Mobility, Parking and Access Management Infrastructure- Estimates

Item	#	Cost
VIC Garage ITS Signage	4	\$ 80,000
VIC Garage Access Control ALPR	7	\$ 105,000
VIC Garage Annual Fixed Camera License	7	\$ 3,500
VIC Garage ALPR - -Supply per Level	3	\$ 120,000
VIC Garage Gate Equipment	7	\$ 45,500
Parking Enforcement ALPR	2	\$ 70,000
Parking Enforcement Vehicles	2	\$ 30,000
Parking Enforcement Enforcement Software	1	\$ 104,000
Parking Enforcement Handhelds	5	\$ 21,500
Parking Enforcement Out-of-state tag service	2	\$ 3,600
Parking Enforcement Server & Software	1	\$ 14,000
Parkeon Paystations TPALS To Replace Single Space	21	\$ 176,820
Parkeon Paystations TPALS To Replace Existing Strada	23	\$ 193,660
Parkeon Paystations Fee for Pay by Plate increase	35	\$ 5,760
Contingency 10% Equipment & Software	1	\$ 97,334
ITS/TDM Consulting Services	1	\$ 25,000
Marketing, Branding, Website & App Development - 3 Year Contract	1	\$ 125,000
Tolamato Lot Design and Construction - Freight Delivery	1	\$ 279,326
TOTAL:		\$ 1,500,000

VIC Rates Adjusted to \$15

Adjusting the rate to \$15 from \$12 will generate approximately \$750,000 in additional revenue. This revenue will be used to increase the funding for 2 of our top Strategic Items: **Mobility and Historic Preservation**

FY 2017 Transfers from VIC Parking Revenues	
Historic Preservation	\$ 100,000
Mobility Studies & Infrastructure	\$ 300,000
VIC Sinking Fund for Future Repairs	\$ 100,000
	\$ 500,000
FY 2018 Transfers from Rate Increase	
Historic Preservation	\$ 250,000
Mobility Personnel, Operations, Studies Infrastructure	\$ 350,000
VIC Sinking Fund for Future Repairs	\$ 150,000
	\$ 750,000
Total Transfers from VIC Parking Revenues in FY 18 Budget	
Historic Preservation (<i>Water Works Building rehab, implementation of Historic Preservation Master Plan, improvements to Archaeology program</i>)	\$ 350,000
Mobility Personnel, Operations, Studies, Infrastructure (<i>meets existing budget and additional debt service from refunding as described on page 6</i>)	\$ 650,000
VIC Sinking Fund for Future Repairs	\$ 250,000
	\$ 1,250,000

Notes

Historic Preservation Transfer from VIC Summary

- *2016 Transfer to General Fund for portion of Alcazar Hotel Light Cages (\$20,000) and for portion of Casa Del Hidalgo roof (\$60,000)*
- *2017 Transfer to General Fund for Alcazar Hotel Roof work (\$54,250), for Alcazar Hotel Iron Gates (\$30,000) and for Monument work (\$5,000)*
- *2018 Transfer for Water Works Building Grant match (\$170,000), implementation of Historic Preservation Master Plan (\$100,000) and upgrades to Archaeology program operations (\$80,000).*

Notes

Historic Area CRA (HACRA) Budget Summary

	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
<i>Revenue</i>				
Incremental Taxes	290,054	290,054	300,468	343,520
<i>Total Revenue</i>	\$ 290,054	\$ 290,054	\$ 300,468	\$ 343,520
<i>Expenses</i>				
Operations	-	-	-	-
<i>Total Expenses</i>	\$ -	\$ -	\$ -	\$ -
<i>Interfund Transfers In or Out</i>				
Transfer from General Fund	425,538	425,538	425,538	503,991
<i>Total Transfers In</i>	\$ 425,538	\$ 425,538	\$ 425,538	\$ 503,991
Debt Service Transfer to VIC	715,592	715,592	726,006	847,511
<i>Total Transfers Out</i>	\$ 715,592	\$ 715,592	\$ 726,006	\$ 847,511
<i>Total Fund (Deficit) or Excess</i>	\$ -	\$ -	\$ 0	\$ -

Lincolnville CRA (LCRA) Budget Summary

	2017 Original Budget	2017 Final Budget	2017 Projected	2018 Budget
Revenue				
Incremental Taxes	151,230	151,230	151,012	187,408
Total Revenue	\$ 151,230	\$ 151,230	\$ 151,012	\$ 187,408
Expenses				
Operations	465,775	469,859	97,078	833,028
Total Expenses	\$ 465,775	\$ 469,859	\$ 97,078	\$ 833,028
Interfund Transfers In or Out				
Transfer from General Fund	220,344	220,344	220,344	273,057
Transfer from Surplus Carryforward	94,201	98,285	98,285	372,563
Total Transfers In	\$ 314,545	\$ 318,629	\$ 318,629	\$ 645,620
Other Transfers				
Total Transfers Out	\$ -	\$ -	\$ -	\$ -
Total Fund (Deficit) or Excess	\$ -	\$ 0	\$ 372,563	\$ 0

The Lincolnville Community Redevelopment Area (LCRA) Steering Committee meets August 22nd to finalize and recommend a detailed budget to the City Commission (as the Community Redevelopment Agency). The St. Augustine Community Redevelopment Agency will see this approved detail at the September 11, 2017 meeting.

Storm Damage and FEMA Reimbursement Summary

City of St. Augustine Damage Assessment				
Category	Project	Total Cost	Anticipated FEMA Reimbursement	Anticipated State Reimbursement
A	Debris Removal, Period 1	1,348,679	1,146,377	101,151
	Debris Removal, Period 2	339,229	271,383	33,923
	Debris Removal, Period 3	61,223	45,917	7,653
B	Emergency Protective Services	512,138	384,103	64,017
C	Roads & Bridges (none)	-		
D	Water Control Facilities	26,620	19,965	3,328
	Lake Maria Sanchez			
E	Buildings & Equipment	605,306	453,980	75,663
	1 Fire Boat	172,050		
	2 Cisco Catalyst Switch	4,745		
	2 Speed Monitor Sign	6,960		
	2 Police Department Security Gate	3,282		
	2 Overhead Doors-Public Works	4,580		
	2 Compactors	18,037		
	2 Utility Buildings	10,558		
	2 Street Light Repairs	43,451		
	3 Alcazar Room, Conf. Room,	103,448		
	3 Boiler-City Hall	85,457		
	3 Chiller--City Hall	13,392		
	3 Water Extraction-Alcazar Room	16,858		
	3 Elevators-City Hall			
	4 Water Extraction-Lightner Museum	45,422		
	4 Water Extraction-Pena Peck House	5,548		
	4 Other Pena Peck House Damage	550		
	4 Llambias House Damage	26,376		
	4 Elevators-Lightner Museum	27,539		
	5 Boat Lifts	17,054		
F	Utilities	10,372,690	7,779,518	1,296,586
	1 Lift Station Replacements (LS 5, 12, 23, 50)			
	1 Consultant to Inspect all others	372,690		
	1 Estimate for other repairs (LS 4, 6,7,10,11,)	10,000,000		
G	Parks, Rec, Other	1,687,666	1,265,750	210,958
	1 Marina	1,087,605		
	2 Lighthouse Ave	224,379		
	2 Lighthouse Pier	81,321		
	2 Lighthouse Boat Ramp and Dock	2,200		
	3 Inlet Drive	241,842		
	4 Kayak Launch, Pomar	15,000		
	4 Galimore Pool Pumps	16,319		
	4 Electrical Outlets for Nights of Lights	19,000		
	Totals	14,953,551	11,366,993	1,793,279

Assuming all FEMA and State Funding is received, the City's will be responsible for matching funds of \$1,793,279.

Notes

New Strategic Action Items for 2018***Goal 1: Livability******Objective 1: Communications and Online Presence to Promote Citizen Engagement*****Initiative—Promote Citizen Engagement**

New Action Item: Customer Service Process Analysis \$50,000

Objective 2: Infrastructure Planning & Construction**Initiative—Provide clean water and reliable infrastructure**

New Action Item: Utility Capital Improvement Plan \$10,146,167

Initiative—Complete the adopted Stormwater Master Plan

New Action Item: Stormwater Drainage Improvements \$415,510

New Action Item: Road Reconstruction \$75,600

Initiative—Evaluate and prioritize investments in technology platforms

New Action Item: Mobility & Parking Technology \$1,500,000

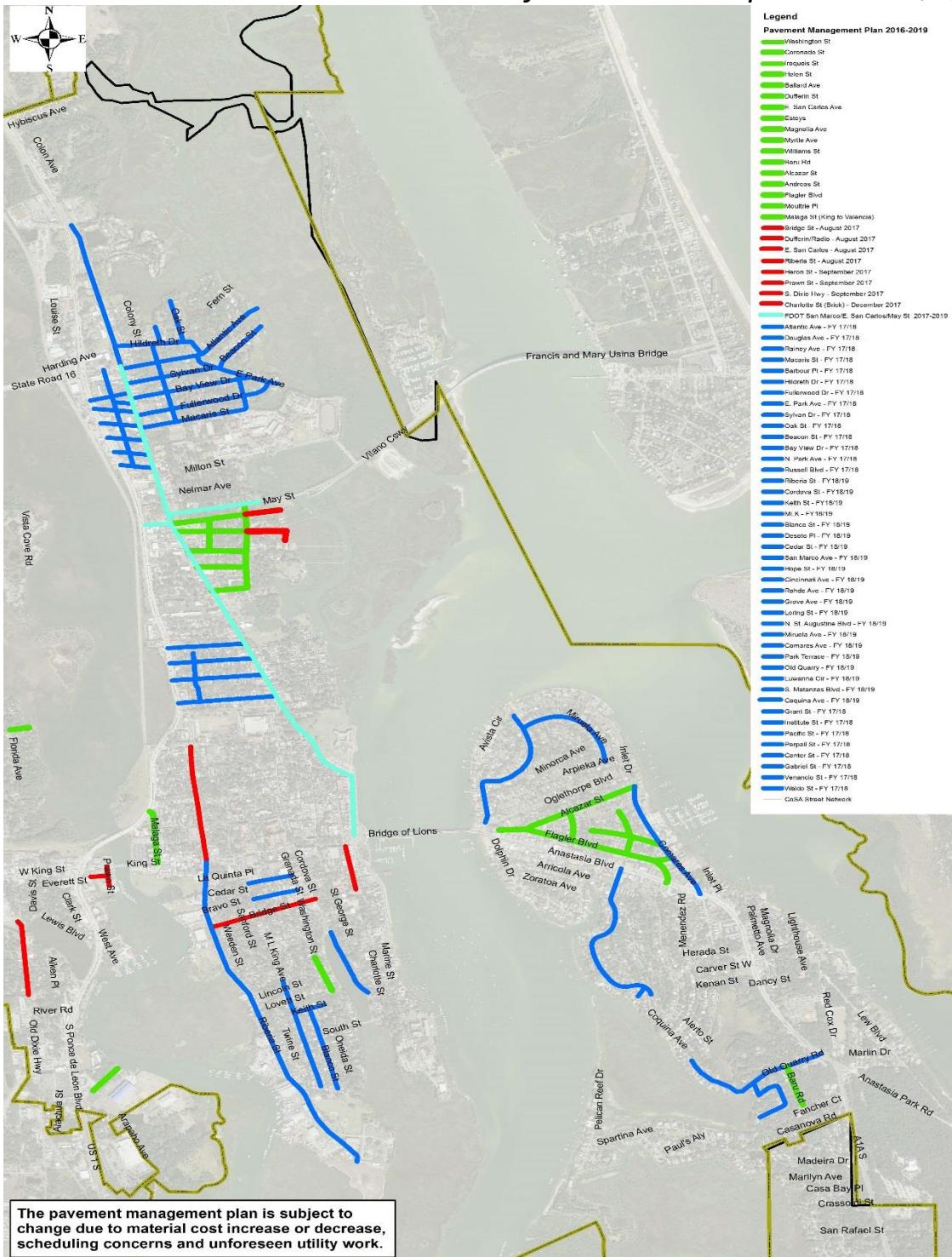
New Action Item: Code Enforcement Technology upgrade \$50,000

New Action Item: Solid Waste Technology upgrade \$15,000

Goal 1: Livability (continued)

Initiative—Street paving and repair

New Action Item: Road & Sidewalk Infrastructure Improvement \$1,300,000



Goal 1: Livability (continued)**Legend****Pavement Management Plan 2016-2019**

- █ Washington St
- █ Coronado St
- █ Iroquois St
- █ Helen St
- █ Ballard Ave
- █ Dufferin St
- █ E. San Carlos Ave
- █ Esteys
- █ Magnolia Ave
- █ Myrtle Ave
- █ Williams St
- █ Baru Rd
- █ Alcazar St
- █ Andreas St
- █ Flagler Blvd
- █ Moultrie Pl
- █ Malaga St (King to Valencia)
- █ Bridge St - August 2017
- █ Dufferin/Radio - August 2017
- █ E. San Carlos - August 2017
- █ Riberia St - August 2017
- █ Heron St - September 2017
- █ Prawn St - September 2017
- █ S. Dixie Hwy - September 2017
- █ Charlotte St (Brick) - December 2017
- █ FDOT San Marco/E. San Carlos/May St 2017-2019
- █ Atlantic Ave - FY 17/18
- █ Douglas Ave - FY 17/18
- █ Rainey Ave - FY 17/18
- █ Macaris St - FY 17/18
- █ Barbour Pl - FY 17/18
- █ Hildreth Dr - FY 17/18

- █ Fullerwood Dr - FY 17/18
- █ E. Park Ave - FY 17/18
- █ Sylvan Dr - FY 17/18
- █ Oak St - FY 17/18
- █ Beacon St - FY 17/18
- █ Bay View Dr - FY 17/18
- █ N. Park Ave - FY 17/18
- █ Russell Blvd - FY 17/18
- █ Riberia St - FY18/19
- █ Cordova St - FY18/19
- █ Keith St - FY18/19
- █ MLK - FY18/19
- █ Blanco St - FY 18/19
- █ Desoto Pl - FY 18/19
- █ Cedar St - FY 18/19
- █ San Marco Ave - FY 18/19
- █ Hope St - FY 18/19
- █ Cincinnati Ave - FY 18/19
- █ Rohde Ave - FY 18/19
- █ Grove Ave - FY 18/19
- █ Loring St - FY 18/19
- █ N. St. Augustine Blvd - FY 18/19
- █ Miruela Ave - FY 18/19
- █ Comares Ave - FY 18/19
- █ Park Terrace - FY 18/19
- █ Old Quarry - FY 18/19
- █ Luwanna Cir - FY 18/19
- █ S. Matanzas Blvd - FY 18/19
- █ Coquina Ave - FY 18/19
- █ Grant St - FY 17/18
- █ Institute St - FY 17/18
- █ Pacific St - FY 17/18
- █ Perpall St - FY 17/18
- █ Center St - FY 17/18
- █ Gabriel St - FY 17/18
- █ Venancio St - FY 17/18
- █ Waldo St - FY 17/18
- CoSA Street Network

Goal 1: Livability (continued)**Objective 3: Event Management**

Initiative—Develop and monitor comprehensive policies to facilitate community events

Objective 4: Mobility Planning

Initiative—Implement a mobility planning function to address both short-term and long-term solutions

Task	Status	8/17	9/17	10/17	11/17	12/17	1/18	2/18	3/18	4/18	5/18	6/18	7/18	8/18	9/18	10/18	11/18	12/18	1/19	2/19	3/19	4/19	5/19	
Smart Parking Management System																								
Review Technology and Products	Active																							
Budget & Finance	Active																							
Select Parking System	Inactive																							
Implement Selected Parking System	Inactive																							
Redesign Tolomato Lot for Delivery & Freight Loading																								
Conceptual Design	Active																							
Engineering Design & Permitting	Inactive																							
Bid & Construction	Inactive																							
Time Restrictions in Loading Zones																								
Design & Permit	Active																							
Stakeholder Workshops	Inactive																							
Bid & Installation	Inactive																							
Restructure Permits, Fines & Fees																								
Develop Permit, Fines & Fee Schedule	Inactive																							
Modify City Ordinance	Inactive																							
Truck Routes																								
Develop Truck Routes	Inactive																							

Goal 1: Livability (continued)**Objective 4: Mobility Planning (continued)**

Initiative—Implement a mobility planning function to address both short-term and long-term solutions

New Action Item: Transportation Master Plan \$100,000

New Action Item: Design of Smart Messaging System (ITS) \$100,000

Objective 5: Resources for our Homeless Population

Initiative—Increase public awareness of St. Augustine's homeless population while offering support in both financial and non-financial ways.

Goal 2: Authenticity**Objective 6: Historic Preservation Planning**

Initiative—Protect the long-term preservation of the community's architectural and cultural resources for all generations

New Action Item: Waterworks Building Rehabilitation grant and match \$750,000

New Action Item: Implementation of Historic Preservation Master Plan \$100,000

Goal 2: Authenticity (continued)**Objective 7: Arts and Culture**

Initiative—Re-institute the historical & cultural aspect of City government to develop programs that educated our residents & visitors

Goal 3: Character**Objective 8: Zoning Update**

Initiative—Preserve the character of St. Augustine

New Action Item: Entry-Corridor Guideline Development \$50,000

New Action Item: Zoning Code Update \$25,000

Goal 4: Vitality**Objective 9: Capital Plan Financing**

Initiative—Develop an integrated model for long-term financial planning that aligns financial capacity with long-term objectives.

New Action Item: Debt Refunding to recognize annual savings

New Action Item: Salary and Benefit Analysis \$70,000

Goal 4: Vitality (continued)**Objective 10: Sustainable Best Practices**

Initiative—Develop City values that lead to sustainable practices, environmental conservation and operational change that reduces our carbon footprint.

Action Item: Focus on Resiliency

- *Application for Hazard Mitigation Protection Grant for Lake Maria Sanchez project*
- *Assessment of lift stations and potential mitigation that may be FEMA funded*
- *Review of Waste Water Treatment Plant and potential relocation*

Notes

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